

APPLICATION FOR LICENSE

Thanks for your interest in working with Learfield Licensing Partners and our client institutions. Please thoroughly read this packet before completing the application. Respond to all inquiries completely as it relates to your business model. Please contact Learfield Licensing at (317) 669-0808 if you have questions as you complete the license application process.

Application Requirement Checklist

All applications must be submitted with the following materials and will be reviewed based on the details provided. Applications that are submitted without fees or samples will not be considered.

Application Complete the application document beginning on Page 6. Answer each question to the best of your ability. An officer of your company must sign the completed application. Please be sure to mark your requested schools in the "List of Learfield Licensing Accounts". **Product Samples** Must submit a quality sample of each product that you plan to produce for any of Learfield Licensing's clients. A "quality sample" will not feature logos of the school(s) for which you are applying, but will feature a logo/design and illustrate the planned method of enhancement for review. Samples that do not illustrate enhancement will not be accepted. All samples must be submitted with a completed product specification form (see Page 12). Samples that are received without a completed product specification form will not be considered. Learfield Licensing reserves the right to request a production-run sample of the licensed product prior to executing the License Agreement. Samples will not be returned. Your application will not be considered without the required product sample(s). **Application Fee** The application fee is a non-refundable fee that is required for reviewing your application. Learfield Licensing will accept payment by check or money order only. Please make payment payable to "Learfield Licensing Partners, LLC". Marketing Plan We encourage you to send support materials including a Marketing Plan. The purpose of the marketing plan is to give Learfield Licensing a more complete picture of your company and plan for success. We are especially interested in your expansion into the collegiate market and what makes your company unique. The marketing plan

- Company History
- Company Objectives and Goals

following areas:

- Product Development
- Product Minimums
- Promotional Programs
- Channels of Distribution and Target Markets (target customers)
- Short- and long-term expected results
- Advertising specifically which media will be used

that you provide does not need to be comprehensive, but should cover several of the

- Strengths and Weaknesses / Challenges
- Plan for Implementation into the collegiate market

Mail completed application, application fee check, product samples and marketing plan to:

Learfield Licensing Partners, LLC ATTN: License Application 8900 Keystone Crossing, Suite 605 Indianapolis, IN 46240

- Faxed or emailed applications will not be accepted -



Understanding the Licensing Process

License applications are reviewed in the order that they are received. The response time to your application may vary; however, most applications are completed within 30 days following receipt of the required application materials. Some applications may require a longer response time due to the number of schools selected or the nature of the product(s) that you have submitted for review. While your application is in review, we encourage you to begin researching the insurance options that are available and confirm that your insurance agent is able to meet the requirements that are required, but not obtain the policy until the license request is approved. An insurance requirement guideline and sample certificate that you can share with your agent is included (see Pages 3-5).

Should Learfield Licensing approve your licensing application and insurance certificate, you will be sent a license agreement for signature and have 90 days to sign and return the agreement along with any additional fees or advances. You must agree to the terms provided in the agreement that is issued to you as a condition of licensing. Changes to the license agreement will not be accepted.

Agreement terms run on an annual basis beginning July 1 and ending on June 30 of the following year. Licensees will be given the option to renew in May/June for the upcoming contract year unless the school or Learfield Licensing chooses not to renew the license.

Artwork will not be available, nor will authorization to produce products bearing the marks of any Learfield Licensing client be granted, until the applicant has completed the license application process in its entirety and received an executed license agreement. Upon completion of the license application process, you will receive a username and password providing access to production-ready artwork for the licensed client institution(s). Artwork may only be obtained online at college.trademarxonline.com. Artwork files are saved down to Illustrator 8 EPS (or Illustrator CS if the marks contain gradients). Digitized logos for embroidery may be sourced from your contacts.

Many collegiate institutions require that their licensees are members of the Fair Labor Association (FLA) and/or in compliance with rules and regulations of the Worker Rights Consortium (WRC), or agree to the terms and conditions of an individual school Code of Conduct. A complete list of school affiliation and codes of conduct requirements is available in the "List of Learfield Licensing Accounts" starting on Page 14.

Licensing Fees

The application fee is due at the time of application. All other applicable annual administrative fees and annual advances will be invoiced <u>after</u> the review of your application with the agreement. Annual advances are predetermined according to the "List of Learfield Licensing Accounts" (Page 14), and are pro-rated based on a one-year contract. The application fee covers administration of the initial contract term with one school. An additional \$100.00 administration fee will be charged for each additional school. The length of the contract will be based on the date your completed application is received.

Hologram Labeling Requirement



The Collegiate Licensed Properties Association (CLPA) is a non-profit organization made up of colleges and universities whom either manage their own licensing program, or partner with Learfield Licensing Partners for trademark management services. These institutions have come together to create the CLPA Authentication Program, which is designed to protect legitimate licensees from unlicensed and counterfeit products. The

CLP labels and hangtags combine several optical imaging techniques into a single image to create the high level of security found in the CLP labels. Because of these security features, licensees may not print or produce their own CLP labels. Labels may not be ordered until you have completed the entire licensing process. For more information about the CLPA Authentication and hologram labeling program, including a list of labeling requirements, please visit www.clpa.us.



Product Liability Insurance

Pursuant to the Standard License Agreement, Licensee has a contractual obligation to carry liability insurance for products that bear the intellectual property of Owners for which they are licensed. Liability insurance is required to name as "Additional Insureds" the institutions with which they hold a license, and Learfield Licensing Partners, who represents these intitutions. A Certificate of Insurance evidencing this requirement must be submitted to Learfield Licensing Partners. Please refer to the following information for methods of satisfying the insurance requirements:

INSURANCE INFORMATION:

- Learfield Licensing recommends contacting one of the providers below that has consistently supplied
 insurance certificates meeting our requirements. Additional companies will be added with consistent
 compliance. Vendors may elect to contact a provider not listed below, but the requirements must be met.
 - The Hartford (877-495-8542)
 - State Farm Insurance Company (855-623-2138)
 - C.N.A. Insurance Company (www.cna.com)
 - Cincinnati Insurance Company (<u>www.cinfin.com</u>)
 - Acuity Insurance Company (<u>acuity@acuity.com</u>; 800-242-7666)
- The Licensee's (the Insured) objective in obtaining a license is to utilize the intellectual property/trademarks of clients (Owner) represented by Learfield Licensing. Once the license is granted to the Licensee, the Licensee is authorized to apply intellectual property/trademarks on the licensed products. The <u>licensed products</u> are then sold by the Insured to consumers through various channels.
- Learfield Licensing Partners LLC recommends that the insurance be procured for a term of at least one year.
 According to the license agreement, a current Certificate of Insurance must be retained throughout the term to avoid cancellation.
- Learfield Licensing Partners, LLC will not accept insurance declaration forms, binder or the full policy in lieu of the
 Certificate of Insurance unless it is requested. Only a Certificate of Insurance and applicable endorsement will be
 accepted. Please note that an endorsement form is not required; however, if a form is used to endorse the
 additional insured language into the policy, Learfield Licensing must receive a copy of the endorsement form that
 includes the policy number along with the Certificate.
- Pursuant to the written contract with Learfield Licensing, the Endorsement/Business Liability Coverage Form is required to include Product Completed Operations Hazard liability coverage.
- Licensed vendors that are approved for routine products are required to maintain a minimum of \$1,000,000 aggregate and \$1,000,000 coverage for each occurrence. Consumable and high risk products require a minimum of \$3,000,000 aggregate and \$3,000,000 for each occurrence. Learfield Licensing will inform the licensee if they are required to maintain consumable or high risk coverage.
- The following "additional insured" language must be endorsed into your insurance policy without deviation or added verbiage and appear on your insurance certificate or it will not be accepted:

"Learfield Licensing Partners, LLC (Learfield Licensing), all institutions represented by Learfield Licensing for which the insured is licensed, and their respective agents, officers and employees are named as Additional Insureds subject to the written contract."

"The additional insured statement must be referenced with a policy number if placed on a separate page



Schedule A- From Learfield Licensing Partners License Agreement

Product Liability Insurance

Pursuant to the Standard License Agreement, Licensee has a contractual obligation to carry liability insurance and provide a certificate of insurance for products that bear the intellectual property of Owners for which they are licensed. Liability insurance is required to additionally insure the institutions with which they hold a license, and Learfield Licensing Partners, who represents these institutions ("Additional Insureds"). This Commercial General Liability Policy must be Primary and Non-Contributory with respect to the named Additional Insureds. A Waiver of Subrogation Clause shall be added to the Licensee's Commercial General Liability Policy in favor of the named Additional Insureds. Please share this page and the sample certificate of insurance (following this page) with your insurance agent to expedite the licensing process and ensure that you have proper coverage.

- 1. <u>The Certificate must be marked for Commercial General Liability under the occurrence form</u>; and must evidence that the insurance afforded the named Additional Insureds is on a Primary and Non-Contributory basis and that a Waiver of Subrogation in favor of the named Additional Insureds is indicated.
- 2. The Certificate must meet or exceed the following limits:

□ General Liability
\$1 million Each Occurrence
\$1 million Personal & Adv Injury
\$1 million General Aggregate
\$1 million Products Comp/Op Agg

□ High Risk/Consumable Products*
\$3 million Each Occurrence
\$3 million Personal & Adv Injury
\$3 million General Aggregate
\$3 million Products Com/Op Agg

*High risk items may include but are not limited to the following: Consumables, Electronics, Sharp Items, Protective Equipment, Cosmetics and Sporting Goods.

3. Additional Insured Language:

The Description of Operations area on the Certificate of Insurance must read <u>exactly</u> without deviation or added verbiage as follows:

The Severability of Interest Clause as per the written contract:

"Learfield Licensing Partners, LLC ("Learfield Licensing"), all institutions represented by Learfield Licensing for which the Insured is licensed, and their respective officers, agents and employees are named as Additional Insureds subject to the written contract."

<u>REQUIRED:</u> Please list Endorsement/Business Liability Coverage form name(s) and form number(s) endorsing the policy to include the Additional Insureds. **

**The Endorsement /Business Liability Coverage form(s) must meet the insurance requirements and the contractual relationship with Learfield Licensing Partners as stipulated in written contract, including products-completed operations hazard liability coverage. Learfield Licensing grants licenses to Licensees who have requested to have contracts with the institutions which Learfield Licensing is an agent of and represents. Learfield Licensing will accept the Grantor of Licenses Endorsement CG 20 36 04 13, the Grantor of Licenses Businessowners Coverage Form BOP 438 (01/13), or the Business Liability Coverage Form SS 00 08 04 05 or the equivalent to meet the contractual relationship.

4. The Certificate Holder is:

Learfield Licensing Partners, LLC 8900 Keystone Crossing, Suite 605 Indianapolis, IN 46240

- SAMPLE CERTIFICATE PROVIDED ON FOLLOWING PAGE -



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) MM/DD/YYYY

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

certificate noider in fieu of such endors	sement(s	0).					
PRODUCER			CONTACT NAME:				
			PHONE (A/C, No, Ext):		FAX (A/C, No):		
			E-MAIL ADDRESS:				
				SURER(S) AFFOR	DING COVERAGE		NAIC#
	INSURER A :						
INSURED	INSURED						
Licensee Name			INSURER B :				
Licensee Addr	ess		INSURER D :				
(As it appears on Lea		reement)	INSURER E :				
F	3		INSURER F:				
COVERAGES CEF	TIFICAT	E NUMBER:	1		REVISION NUMBER:		
THIS IS TO CERTIFY THAT THE POLICIES INDICATED. NOTWITHSTANDING ANY RI CERTIFICATE MAY BE ISSUED OR MAY EXCLUSIONS AND CONDITIONS OF SUCH	OF INSU	JRANCE LISTED BELOW HA ENT, TERM OR CONDITION . THE INSURANCE AFFORD	OF ANY CONTRACT ED BY THE POLICIE	OR OTHER L	OCUMENT WITH RESPEC	1101	WHICH THIS
INSR LTR TYPE OF INSURANCE	ADDL SUE	BR	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMIT	s	
GENERAL LIABILITY	INSK WV	O TOLIOT WOMEN	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		EACH OCCURRENCE	\$ 1	,000,000
X COMMERCIAL GENERAL LIABILITY					DAMAGE TO RENTED PREMISES (Ea occurrence)	\$	
CLAIMS-MADE X OCCUR					MED EXP (Any one person)	\$	
X Primary and Non-Contributory	YY	XXX XXXXXXXX	M/DD/YYYY	M/DD/YYYY	PERSONAL & ADV INJURY	s 1	,000,000
, many and some some some		th The Additional Incurse	d Statement must be referenced	GENERAL AGGREGATE	s 1	,000,000	
GEN'L AGGREGATE LIMIT APPLIES PER:		with a Policy Number i			PRODUCTS - COMP/OP AGG	s 1	000,000
X POLICY PRO-			•			\$	
AUTOMOBILE LIABILITY					COMBINED SINGLE LIMIT (Ea accident)	\$	1
ANY AUTO		0 4 7	FDI		BODILY INJURY (Per person)	\$	
ALL OWNED SCHEDULED AUTOS		SAN	NUI	H	BODILY INJURY (Per accident)	\$	
HIRED AUTOS AUTOS AUTOS		UAL			PROPERTY DAMAGE (Per accident)	\$	
AUTOS						\$	
UMBRELLA LIAB OCCUR					EACH OCCURRENCE	\$	
EXCESS LIAB CLAIMS-MADE					AGGREGATE	\$	
DED RETENTION\$		To be supplied to the state of				\$	
WORKERS COMPENSATION					WC STATU- OTH- TORY LIMITS ER		
AND EMPLOYERS' LIABILITY Y/N							

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

"Learfield Licensing Partners, LLC (Learfield Licensing), all institutions represented by Learfield Licensing for which the insured is licensed, and their respective agents, officers and employees are named as Additional Insureds, subject to the written contract."

REQUIRED: Please list Endorsements/Business Liability Coverage form name(s) and form number(s) endorsing the policy to include the Additional Insureds. The contractually required Additional Insured Statement must read exactly as shown without deviation or added verbiage

CERTIFICATE HOLDER	CANCELLATION
Learfield Licensing Partners, LLC 8900 Keystone Crossing, Suite 605	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
Indianapolis, IN 46240	AUTHORIZED REPRESENTATIVE
	Agent Signature
I .	

E.L. EACH ACCIDENT

E.L. DISEASE - EA EMPLOYEE \$

E.L. DISEASE - POLICY LIMIT | \$

ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)

If yes, describe under DESCRIPTION OF OPERATIONS below



Step 1 - Return Pages 6-13 along with the application fee check, decorated product samples, marketing plan and completed pages from the List of Learfield Licensing Accounts. All fields must be completed as it applies to your business model. The application will be reviewed based on the details provided. Fields that do not apply to your business model can be completed as Non-Applicable (N/A).

	Selecting the Lice	nse Type	
SELECT THE TYPE(S) OF LICENS	ES FOR WHICH YOU ARE	APPLYING:	
☐ Standard License - For compani- for sale at retail in local, regional a	•	onsumer products that will be reso	old, such as items
☐ Internal Usage License - For cordepartments and approved campus o (as determined by University licensin	rganizations for internal/nor	•	-
* Please note: An Internal Usage license regardless of the terms and conditions			
SELECT THE LICENSE APPLICATION	ON FEE (BASED ON NUME	BER OF SCHOOLS REQUESTED):	
☐ Single School License (\$250 non-	refundable application fee)	*only one school requested	
Multiple School License (\$500 no NOTE: The application fee covers the adminisapply to each additional approved school requ	stration of the initial contract teri		
	Company Inform	mation	
COMPANY NAME AS IT APPEARS ON F	OUNDATIONAL DOCUMENTS:		
OTHER NAMES UNDER WHICH YOU DO	BUSINESS:		
MAILING ADDRESS:			
CITY: ST	ATE / PROVINCE:	ZIP CODE:	
PHYSICAL/SHIPPING ADDRESS (IF DIFF	FERENT):		
CITY: ST	ATE / PROVINCE:	ZIP CODE:	
TELEPHONE: ()	FAX: ()		
FEDERAL TAX ID*:	*If individual, prov	vide Social Security number:	

COMPANY WEBSITE: __



OTHER COMPANY-OWNED OFFICES, DISTRIBUTION/MANUFACTURING FACILITIES, RETAIL OUTLETS AND OFF-SHORE LOCATIONS:

NAME:	NAME:
ADDRESS:	ADDRESS:
CITY/STATE/ZIP:	CITY/STATE/ZIP:
COUNTRY:	COUNTRY:
TELEPHONE: ()	TELEPHONE: (
Company	Contact Information
PRIMARY LICENSING CONTACT:	
NAME:	
ADDRESS:	
CITY/STATE/ZIP:	
TELEPHONE: ()	
EMAIL ADDRESS:	
PRIMARY ROYALTY/FINANCIAL CONTACT	PRIMARY ARTWORK CONTACT
NAME:	NAME:
TELEPHONE: ()	TELEPHONE: ()
EMAIL ADDRESS:	EMAIL ADDRESS:
PRIMARY SALES CONTACT	PRIMARY MARKETING CONTACT
NAME:	NAME:
TELEPHONE: ()	TELEPHONE: ()
EMAIL ADDRESS:	EMAIL ADDRESS:



Company Profile Information

Overview

Type of Organization: ☐ Corporation ☐ LLC ☐ Partnership ☐ Sole Proprietorship
☐ Other (please explain):
State Of Incorporation (If Applicable):
Type of Business: ☐ Manufacturer ☐ Distributor ☐ Enhancer ☐ Retailer ☐ Ad Specialty #
Will Your Company apply the school logos and trademarks to the products that you intend to sell? \Box YES \Box NO, I Contract this Service Out
Are You An Approved Bookstore Vendor For: ☐ Barnes & Noble ☐ Follett ☐ Other:
Describe Your Sales Force: ☐ In-House Sales Force ☐ Independent Reps ☐ Agent
Has Your Company Filed for Bankruptcy in the Previous Five Years: ☐ NO ☐ YES (include explanation)
Is your company a certified minority or woman-owned business? NO YES Certification Number:
Licensing History
Year Business Began Operations: Number of Years in the Collegiate Industry:
Does Your Company Currently Hold Licenses with any of the Following:
☐ CLC ☐ Fermata Partners ☐ Independent (please list):
Have You Ever Been Denied a Trademark License or Had a License Cancelled: ☐ NO ☐ YES (explain)
Annual Sales of Emblematic Goods: Collegiate: \$ Total: \$
Have You Ever Produced Products Bearing the Requested Institution(s) Trademarks Prior to Applying for
This License: □ NO □ YES (explain)
Please list other non-collegiate licenses that your company currently holds:



Business Strategy

Descr	ibe Your Distribution Capa	bility:		
□ Lo	cal Only (within 100 miles o	f primary location)		
□ Na	tional Number of states co	overed:		
□ Re	gional (indicate regions cov	ered):	st (AK, WA, OR, ID, MT,	, WY)
		☐ West (HI	, CA, NV, UT, AZ, CO, N	√M, TX)
		☐ South (K'	Y, TN, NC, SC, GA, FL,	AL, MS, AR, LA)
		☐ North Ce	ntral (ND, SD, NE, KS, <i>I</i>	MN, IA, MO, OK, TX)
		☐ Great La	kes (WI, IL, IN, MI, OH)	
		☐ Mid-Atlar	ntic (VA, WV, MD, DE, F	A, DC)
		☐ Northeas	t (ME, NH, VT, RI, CT,	NY, NJ)
•	eted Retail Accounts/Chani indicate below where your pro	nels Of Distribution: oduct(s) will or may be sold (cir	rcle all that apply):	
	Campus/Local	Mid-Tier/Better	Mass	<u>Direct</u>
	Campus Bookstores	Better Department Stores	Discount Stores	Internet
	Concessions	Sports Specialty	Wholesale Club	Catalog
	Student Groups	Sporting Goods	Grocery Stores	Direct Response
	Alumni Association	Specialty Stores	Drug Stores	Television Shopping
	Athletic Team Shop	Gift/Novelty Shop	Convenience Stores	i
	Fan Shop	Mid-Tier Department Stores	Home Improvement	Stores
	Campus Golf Course Shop	Financial Institution	Amusement Parks	
	Please List Targeted Retail	Channels:		
*Note:	Royalties would be required if y	your company sells through any o	f the above channels of	distribution in most cases.
Do you	have any pending orders?			
□ №	☐ YES <i>If</i> Yes, then indicate	ate the customer and produc	cts ordered:	
Compa	ny Name/Department On Camp	ous:	Contact Name:	
Custor	ner Contact Phone Number:	Invoi	ce Amount (\$):	Product
Descri	ation:	Order Oua	ntity.	



Do You Plan To Conduct Any Advertis	ing Or Promotion To	Support Your Prod	duct(s):		
□ NO □ YES <i>If</i> Yes, chec	k all that apply belo	w:			
\square Consumer Advertising \square Ti	ade Advertising	☐ In-Store	Materials		
\square Co-op Advertising \square W	eb Advertising/Social	Media □ Other:			
Do You Plan To Sell to Department(s)	On Campus?				
\square NO \square YES If Yes, pleas	se list below:				
School & Department	Department	Contact			
			Pending Orders:	☐ YES	□ NO
			Pending Orders:	☐ YES	□ №
			Pending Orders:	☐ YES	□ №
Social Responsibility					
Does Your Company Have a Corporate S If Yes, please explain (attach o		•	rogram? 🗌 NO	☐ YES	
Does Your Company Have a Direct Or Ir If indirect, how do you procure	-		□ Direct □ Inc	lirect	
Do these entities have a direct relation	nship with the manufa	cturer and/or can	they verify the com	npliance	
conditions of the manufacturing facilit	ies? □ NO □ YES				
Have You Ever Visited Your Factories?	□ NO □ YES If Y	es, how often?			
Please indicate your current certifications.	ation or compliance w	vith the following	corporate respons	ibility	
☐ Fair Labor Association (FLA) FLA Classification:	☐ Workers Rights Co	onsortium (WRC)			
☐ Other Corporate Responsibility Prog	rams:				
Do you produce or source products in	Bangladesh? 🗆 N	O 🗆 YES			
If Yes, are you a member of either the	_	Alliance? □ ACC	CORD ALLIANO	CE 🗆 NE	EITHER



Performance References

LIST COLLEGIATE REFERENCES:

UNIVERSITY/ORGANIZATION (1):	
CONTACT PERSON:	
TELEPHONE: () E-MAIL ADDRESS	5:
UNIVERSITY/ORGANIZATION (2):	
CONTACT PERSON:	TITLE:
TELEPHONE: () E-MAIL ADDRESS	5:
LIST CUSTOMER or RETAIL REFERENCES:	
CUSTOMER (1):	
CONTACT PERSON:	TITLE:
TELEPHONE: () E-MAIL ADDRESS	5:
CUSTOMER (2):	
CONTACT PERSON:	TITLE:
TELEPHONE: () E-MAIL ADDRESS	5:
LIST BANK REFERENCE:	
BANK:	
CONTACT PERSON:	TITLE:
TELEPHONE: () E MAIL ADDRESS	·.



Product Information Form

One Product Information Form must be submitted with each product that you wish to license. Applications that are received either without decorated product samples or a Product Information Form for each product submitted will not be reviewed. Products submitted for approval will be retained by Learfield Licensing and will not be returned.

Company Name:			
Product Description:			
Wholesale Price \$	Retail Price \$_	(enter l	N/A if items not resold)
Method of Enhancement:	☐ Screenprint	☐ Embroidery	☐ Sublimation
	☐ Tackle Twill	☐ Woven	☐ Carved/Etched
	\square Engraved / Etched	\square Hand Painted	☐ Embossed/Stamped
	\square Offset Printing	☐ Digital/Laser Print	☐ Heat Transfer
	☐ Other:		
Do you apply the logo to	this product at your c	ompany's primary lo	ocation?
☐ YES ☐ NO: <u>REQUIRED</u> : F	Provide information for t	he Company that applie	s the logo to this product:
Company Name:			
Contact Person:			
Address:			
City:	State:	Zip: Cou	ntry:
Telephone: ()	E-Mail Address:		
Do you manufacture the b	olank goods?		
☐ YES ☐ NO: REQUIRED: F	Provide information for t	he company from whom	you purchase blank goods:
Company Name:		_	
Contact Person:			
Address:			
City:			
Telephone: ()	E-Mail Address:		
FOR INTERNAL USE ONLY TO BE COMPLETED BY THE		ARFIELD LICENSING'S	REQUEST
□ Product Approved □ Product Ap			
University:	Signed:		Date:



Prospective Licensee Statement

I have read and understand this application and agree that the information provided is, to the best of my knowledge, accurate and complete. I grant the Learfield Licensing Partners, LLC permission to verify and exchange information on the company filing this application, including requesting reports from credit reporting agencies, and may use this information to help evaluate the application. Upon request, Learfield Licensing Partners will provide the name and address of any agency that has provided a credit report on the company filing this application. I understand that Learfield Licensing Partners reserves the right to retain product samples permanently and to dispose of any samples at its discretion.

Signed:	Date:
- · · · - · · ·	
Print or Type Name:	_ Title:

PLEASE REMEMBER YOUR COMPANY IS NOT AUTHORIZED TO PRODUCE ANY PRODUCTS BEARING THE MARKS OF ANY LEARFIELD LICENSING PARTNERS, LLC CLIENTS UNTIL A FULLY EXECUTED VERSION OF THE LICENSE AGREEMENT HAS BEEN RETURNED TO YOUR COMPANY AND DESIGNS HAVE BEEN SUBMITTED AND APPROVED.

Mail completed application, application fee check, product samples and marketing plan to:

Learfield Licensing Partners, LLC ATTN: License Application 8900 Keystone Crossing, Suite 605 Indianapolis, IN 46240

- Faxed or emailed applications will not be accepted -

Questions regarding the license application process can be directed to Learfield Licensing at 317-669-0808.

LEARFIELD LICENSING - COLLEGIATE ACCOUNTS

Please check the box beside each institution for which you wish to obtain a license.

Applicable administrative fees and annual advances/minimum guaranteed royalties will be invoiced after the review of your application.

Annual advances are pre-determined according to the List of Learfield Licensing Accounts, based on the product categories on your license.

The application fee covers the administration of the initial contract term with one school. An additional administration fee of \$100 will apply to each additional school. Administrative fees and royalty advances will be pro-rated based on a one-year contract. Learfield Licensing will determine the length of the contract based on the date your completed application is received.

			Advance Royalt	y / School Fee	Compl	iance Requ	iirement
Institution	Location	Royalty Rate	Apparel	Non-Apparel	FLA	WRC	IND
Abilene Christian University	Abilene, TX	12%	\$0	\$0			
Adams State University	Alamosa, CO	10%	\$0	\$0			
Adelphi University	Garden City, NY	12%	\$100	\$50			
Akron, The University of	Akron, OH	12%	\$200	\$100			
Alabama A&M University	Huntsville, AL	12%	\$100	\$50			
Alabama at Birmingham, University of	Birmingham, AL	12%	\$100	\$50			
Alabama in Huntsville, University of	Huntsville, AL	12%	\$50	\$25			
Alabama State University	Montgomery, AL	12%	\$0	\$0			
Alaska Anchorage University of	Anchorage, AK	10%	\$100	\$50			
Alaska Fairbanks University of	Fairbanks, AK	10%	\$100	\$50			
Albany State University	Albany, GA	10%	\$0	\$0			
Albany, University at	Albany, NY	12%	\$100	\$50		x	x
Albion College	Albion, MI	12%	\$200	\$100			
Alcorn State University	Lorman, MS	12%	\$100	\$100			
Alfred University	Alfred, NY	12%	\$100	\$100			
Alma College	Alma, MI	10%	\$0	\$0			
American University	Washington, DC	12%	\$200	\$100	Х	x	х
Anderson University	Anderson, SC	10%	\$0	\$0			
Appalachian State University	Boone, NC	12%	\$300	\$150		х	х
Aquinas College	Grand Rapids, MI Little Rock, AR	12%	\$0 \$E0	\$0 \$35		x	
Arkansas at Little Rock, University of Arkansas at Monticello, University of	Monticello, AR	12% 12%	\$50 \$0	\$25 \$0			
Arkansas at Pine Bluff, University of	Pine Bluff, AR	12%	\$0 \$0	\$0 \$0			
Arkansas Tech University	Russellville, AR	12%	\$0	\$0			
Arkansas-Fort Smith, University of	Fort Smith, AR	12%	\$0	\$0			
Ashland University	Ashland, OH	12%	\$0	\$0			
* An additional, non-refundable Ashland application fee of \$100 is req			**	•			
This fee is not a royalty advance and is non-recoupable toward future		Aleucion.					
Assumption College	Worcester, MA	12%	\$0	\$0			
Augusta University	Augusta, GA	12%	\$50	\$25			
Augustana University	Sioux Falls, SD	12%	\$50	\$25			
Austin Community College District	Austin, TX	10%	\$0	\$0			
Austin Peay State University	Clarksville, TN	10%	\$50	\$25			
Ave Maria University	Naples, FL	10%	\$0	\$0			
Averett University	Danville, VA	12%	\$0	\$0			
Babson College	Babson Park, MA	12%	\$0	\$0			
Ball State University	Muncie, IN	12%	\$100	\$100	x	x	
Baltimore City Community College	Baltimore, MD	12%	\$0	\$0			
Barry University	Miami, FL	12%	\$0	\$0			
Baruch College	New York, NY	12%	\$0	\$0			
Bates College	Lewiston, ME	10%	\$0	\$0			
Baylor University	Waco, TX	12%	\$1,000	\$200	x		
Bellarmine University	Louisville, KY	10%	\$0	\$0			
Belmont Abbey College	Belmont, NC	10%	\$0	\$0			
Belmont University	Nashville, TN	10%	\$200	\$100			
Beloit College	Beloit, WI	12%	\$0	\$0			
Bemidji State University	Bemidji, MN	10%	\$0	\$0			
Bethel College	Mishawaka, IN	10%	\$0	\$0			
Bethune-Cookman University	Daytona Beach, FL	12%	\$0	\$0			
Binghamton University	Binghamton, NY	12%	\$100 \$100	\$100		x	х
Blinn College	Brenham, TX	12%	\$100	\$50 \$100			
Bloomsburg University (PASSHE)	Bloomsburg, PA	10%	\$250	\$100 \$0			
Bob Jones University Rorough of Manhattan Community College	Greenville, SC New York, NY	10% 12%	\$0 \$0	\$0 \$0			
Borough of Manhattan Community College Bowling Green State University	Bowling Green, OH	12%	\$100	\$0 \$50	v		
Domains Green state onliversity	DOWNING OFFICER, OFF	12/0	J 100	930	X		

	Bradley University	Peoria, IL	12%	\$100	\$50			
	Brandeis University	Waltham, MA	10%	\$0 \$0	\$0 \$0		x	
	Bridgewater State University	Bridgewater, MA	12%	\$0 \$0	\$0 \$0		x	
	Brockport, College at	Brockport, NY New York, NY	10% 12%	\$0 \$0	\$0 \$0			
	Bronx Community College Brooklyn College	New York, NY	12%	\$0 \$0	\$0 \$0			
	Broward College	Fort Lauderdale, FL	12%	\$50	\$25			
	Brown University	Providence, RI	10%	\$100	\$50	x	x	x
	Bryant University	Smithfield, RI	12%	\$100	\$50	^	^	^
	Bucknell University	Lewisburg, PA	10%	\$100	\$50			
	Buffalo State College	Buffalo, NY	10%	\$0	\$0			
	* Internal Usage Contract Not Available for Buffalo State College							
	Buffalo, University at	Buffalo, NY	10%	\$0	\$0	x	x	x
	Butler University	Indianapolis, IN	12%	\$250	\$100			
	Cal State Fullerton	Fullerton, CA	12%	\$0	\$0		x	x
	Caldwell University	Caldwell, NJ	12%	\$0	\$0			
	California Institute of Technology	Pasadena, CA	12%	\$0	\$0			
	California Lutheran University	Thousand Oaks, CA	10%	\$0	\$0			
	California State Polytechnic University, Pomona	Pomona, CA	10%	\$0	\$0			x
	California State University, Bakersfield	Bakersfield, CA	12%	\$50	\$25			
	California State University Channel Islands	Camarillo, CA	8%	\$0 \$0	\$0 \$0			
	California State University, Chico (Athletics Only)	Chico, CA	12%	\$0	\$0 \$50			
	California State University, Dominguez Hills	Dominguez Hills, CA	12%	\$100	\$50			
	California State University, East Bay	Hayward, CA	12%	\$0	\$0			
	California State University Long Beach	Long Beach, CA	12%	\$0	\$0	X		X
	California State University Los Angeles	Los Angeles, CA	12%	\$0	\$0			
	California State University, Monterey Bay	Seaside, CA	12%	\$0	\$0			
	California State University, Northridge	Northridge, CA	12%	\$100	\$50			
	California State University, San Bernardino	San Bernardino, CA	12%	\$100	\$50		x	
	California State University San Marcos	San Marcos, CA	10%	\$100	\$50			
	California State University Stanislaus	Turlock, CA	8%	\$0	\$0			
	California, Berkeley, University of	Berkeley, CA	15%	\$500	\$250	х	x	x
	California, Davis, University of	Davis, CA	12%	\$250	\$50	x	x	x
	*Bookstore Contract subject to 7.5% royalty rate			,	,			
П	California Irvine, University of	Irvine, CA	12%	\$200	\$100	x	x	x
	California, Riverside, University of	Riverside, CA	12%	\$50	\$25	x	x	x
	•	*						
	California, Santa Barbara, University of	Santa Barbara, CA	12%	\$100	\$50	x	X	х
	Calvin College	Grand Rapids, MI	10%	\$0 \$0	\$0 \$0			
	Cameron University	Lawton, OK	12%	\$0 \$EQ	\$0 \$50			
	Campbell University	Buies Creek, NC	12% 12%	\$50 \$100	\$50 \$50			
	Canisius College Carl Sandburg College	Buffalo, NY Galesburg, IL	10%	\$100 \$0	\$50 \$0			
	Carroll College	Helena, MT	8%	\$0 \$0	\$0 \$0			
	Carroll University	Waukesha, WI	12%	\$0	\$0 \$0			
	Carson-Newman University	Jefferson City, TN	10%	\$0	\$0			
	Case Western Reserve University	Cleveland, OH	10%	\$100	\$50			
	Casper College	Casper, WY	10%	\$0	\$0			
	Castleton University	Castleton, VT	10%	\$0	\$0			
	Central Arkansas, University of	Conway, AR	12%	\$200	\$100			
	Central Connecticut State University	New Britain, CT	12%	\$100	\$50		x	x
	Central Michigan University	Mt. Pleasant, MI	12%	\$100	\$50			
	Central Missouri, University of	Warrensburg, MO	10%	\$0	\$0			
	* Internal Usage Contract Not Available for University of Central Misso							
	Central Oklahoma, University of	Edmond, OK	10%	\$0	\$0			
	Chapman University	Orange, CA	12%	\$0 \$250	\$0 \$450			
	Charleston, College of	Charleston, SC	12%	\$250	\$150 \$0	x		
	Charleston, University of	Charleston, WV	10%	\$0 \$50	\$0 \$50			
	Charleston Southern University Charleston Southern University of Pennsylvania (PASSHE)	Charleston, SC	12% 10%	\$50 \$0	\$50 \$0			
	Cheyney University of Pennsylvania (PASSHE) Chicago, University of	Cheyney, PA Chicago, IL	10%	\$0 \$300	\$0 \$300		x	x
	Chicago State University	Chicago, IL	12%	\$300 \$0	\$300 \$0		^	^
	Christian Brothers University	Memphis, TN	10%	\$0 \$0	\$0 \$0			
	Christopher Newport University	Newport News, VA	10%	\$50	\$25			
	Cincinnati Clermont College, University of	Batavia, OH	8%	\$0	\$0			
	Cincinnati State Technical and Community College	Cincinnati, OH	12%	\$0	\$0			
	City College of New York	New York, NY	12%	\$0	\$0			

	Claflin University	Orangeburg, SC	10%	\$50	\$25			
	Clarion University Foundation (PASSHE)	Clarion, PA	10%	\$0	\$0			
	Clark Atlanta University	Atlanta, GA	10%	\$50	\$25			
	Clarkson University	Potsdam, NY	12%	\$100	\$100			
	Cleveland State University	Cleveland, OH	10%	\$0	\$0			
	Coastal Carolina University	Conway, SC	12%	\$200	\$100			
	Colgate University	Hamilton, NY	12%	\$200	\$100	X		
	Staten Island, College of	New York, NY	12%	\$0	\$0			
	Colorado College	Colorado Springs, CO	12%	\$0	\$0			
	Colorado Mesa University	Grand Junction, CO	10%	\$50	\$25			
	Colorado School of Mines	Golden, CO	10%	\$100	\$50			
	Colorado State University	Fort Collins, CO	12%	\$500	\$250	x		
	Columbus State University	Columbus, GA	10%	\$0	\$0			
	Concordia University Chicago	River Forest, IL	10%	\$0	\$0			
	Coppin State University	Baltimore, MD	10%	\$100	\$50			
	Cornell College	Mount Vernon, IA	12%	\$0	\$0			
	Creighton University	Omaha, NE	12%	\$100	\$50	x	x	x
	Cumberland University	Lebanon, TN	10%	\$50	\$25			
	CUNY Graduate School of Journalism	New York, NY	12%	\$0	\$0			x
	CUNY School of Law	New York, NY	12%	\$0	\$0			x
	CUNY College of Professional Studies	New York, NY	12%	\$0	\$0			x
	CUNY School of Public Health	New York, NY	12%	\$0	\$0			
	CUNY Graduate Center	New York, NY	12%	\$0	\$0			x
	Daemen College	Amherst, NY	10%	\$0	\$0			
	Dalton State College	Dalton, GA	10%	\$0	\$0			
	Davidson College	Davidson, NC	10%	\$100	\$50	x		
	Dayton, University of	Dayton, OH	12%	\$100	\$50	x	x	
	Delaware State University	Dover, DE	10%	\$50	\$25			
	Delta State University	Cleveland, MS	12%	\$50	\$25			
	Denison University	Granville, OH	10%	\$0	\$0	x		
	DePaul University	Chicago, IL	10%	\$100	\$50		x	x
	DePauw University	Greencastle, IN	12%	\$0	\$0			
	Detroit Mercy, University of	Detroit, MI	12%	\$100	\$50	x		
	Dickinson State University	Dickinson, ND	10%	\$50	\$25			
	Dixie State University	St. George, Utah	10%	\$0	\$0			
	Drake University	Des Moines, IA	12%	\$100	\$50			
	* Note: Both the Institutional Mark license and the Athletic Mark licen	se are requried for this school.						
	Drew University	Madison, NJ	12%	\$0	\$0			
	Duquesne University	Pittsburgh, PA	12%	\$0	\$0		x	
	East Central University	Ada, OK	12%	\$0	\$0			
	East Stroudsburg University of Pennsylvania (PASSHE)	East Stroudsburg, PA	10%	\$0	\$0			
	East Tennessee State University	Johnson City, TN	12%	\$0	\$0			
	* An additional, non-refundable ETSU administration fee of \$50 is requ							
	application. This fee is not a royalty advance and is non-recoupable	·						
	East Texas Baptist University	Marshall, TX	12%	\$0	\$0			
	Eastern Michigan University	Ypsilanti, MI	12%	\$200	\$100		X	
	Eastern New Mexico University	Portales, NM	12%	\$0	\$0			
	Eastern Washington University	Cheney, WA	8%	\$0	\$0			
	Edinboro University (PASSHE)	Edinboro, PA	12%	\$100	\$50			
	Elizabeth City State University	Elizabeth City, NC	10%	\$0	\$0			
	Elon University	Elon, NC	12%	\$50	\$50	X		
	Embry-Riddle Aeronautical University-Daytona	Daytona Beach, FL	12%	\$0	\$0			
	Embry-Riddle Aeronautical University-Prescott	Prescott, AZ	12%	\$0	\$0			
	Embry-Riddle Aeronautical University-WorldWide	Daytona Beach, FL	12%	\$0	\$0 \$50			
Ц	Emory University*	Atlanta, GA	12%	\$50	\$50	x	x	
_	* Internal Usage Contract Not Available for Emory University	Formania VC	400/	ćo	ćo			
	Emporia State University	Emporia, KS	10%	\$0 \$0	\$0 \$0			
	Evansville, University of	Evansville, IN	12%	\$0 \$0	\$0 \$0	v	~	
	Fairfield University	Fairfield, CT	12%	\$0 \$50	\$0 \$50	x	X	
	Fairleigh Dickinson University	Teaneck, NJ Fairmont, WV	12% 10%	\$50 \$0	\$50 \$0			
	Fairmont State University Fayetteville State University	Fayetteville, NC	10%		\$0 \$0			
		Big Rapids, MI	12%	\$0 \$0	\$0 \$0	v		
			1 £/U	-	Ų	X		
	Ferris State University Findlay, University of	= :	10%	\$0	ŚΩ			
	Findlay, University of	Findlay, OH	10% 12%	\$0 \$0	\$0 \$0			
	•	= :	10% 12% 12%	\$0 \$0 \$0	\$0 \$0 \$0			

Florida Atlantic University	Boca Raton, FL	12%	\$100	\$50			x
*Prior to completing the application for FAU, please contact admin	@learfieldlicensing.com						
with a copy of your marketing plan and how you plan to utilize the	license.						
Please wait to complete the application for FAU until you have rece	eived a response from Admin.						
* An additional, non-refundable FAU administration fee of \$75 is requ	·						
application. This fee is not a royalty advance and is non-recoupable							
Florida Gulf Coast University	Fort Myers, FL	12%	\$0	\$0			
•							
Florida Institute of Technology	Melbourne, FL	10%	\$0	\$0 \$0			
Florida SouthWestern State College	Fort Myers, FL	12%	\$0	\$0			
Fordham University	Bronx, NY	12%	\$0	\$0		x	X
* An additional, non-refundable Fordham application fee of \$100 is red	quired with the submitted application.						
This fee is not a royalty advance and is non-recoupable toward future	royalties.						
Fort Lewis College	Durango, CO	10%	\$0	\$0			
Fort Valley State University	Fort Valley, GA	12%	\$0	\$0			
Framingham State University	Framingham, MA	12%	\$0	\$0			
Francis Marion University	Florence, SC	10%	\$0	\$0			
Franklin & Marshall College	Lancaster, PA	10%	\$0	\$0			
Fredonia State University	Fredonia, NY	10%	\$0	\$0 \$0			
•	•						
•	Boiling Springs, NC	10%	\$50	\$25	x		
Geneseo, State University of New York	Geneseo, NY	12%	\$0	\$0			
Georgia College and State University	Milledgeville, GA	10%	\$0	\$0			
Georgia Southern University	Statesboro, GA	12%	\$250	\$100			
Georgia Southwestern State University	Americus, GA	8%	\$0	\$0			
Georgia Gwinnett College	Lawrenceville, GA	12%	\$50	\$25			
Georgian Court University	Lakewood Township, NJ	10%	\$0	\$0			
Glenville State College	Glenville, WV	10%	\$0	\$0			
Goshen College	Goshen, IN	12%	\$0	\$0			
Grand Valley State University	Grand Rapids, MI	10%	\$100	\$50		x	x
		12%	\$0	\$0 \$0		^	^
Guttman Community College	New York, NY						
Hampden-Sydney College	Hampden-Sydney, VA	10%	\$50	\$25			
Hampton University	Hampton, VA	12%	\$50	\$25			
Harford Community College	Bel Air, MD	10%	\$0	\$0			
Hartford, University of	West Hartford, CT	12%	\$100	\$100			
Hartwick College	Oneonta, NY	12%	\$0	\$0			
Hawaii University of	Honolulu, HI	10%	\$250	\$100			
Hawaii Pacific University	Honolulu, HI	10%	\$0	\$0			
Heartland Community College	Normal, IL	10%	\$50	\$25			
Henderson State University	Arkadelphia, AR	10%	\$0	\$0			
High Point University	High Point, NC	12%	\$100	\$100			
Hilbert College	•	10%	\$0	\$100			
	Hamburg, NY						
Hofstra University	Hempstead, NY	12%	\$250	\$150			
Holy Cross, College of the	Worcester, MA	10%	\$100	\$50		x	х
Hostos Community College	Bronx, NY	12%	\$0	\$0			
Houston Baptist University	Houston, TX	12%	\$0	\$0			
Houston, University of*	Houston, TX	12%	\$500	\$250		x	x
Hunter College	New York, NY	12%	\$0	\$0			
Idaho, University of	Moscow, ID	12%	\$200	\$100			x
Illinois at Chicago Department of Intercollegiate Athletics, University							
of	Chicago, IL	10%	\$0	\$0	x	x	
Illinois at Chicago, University of (Institutional)	Chicago, IL	10%	\$0	\$0	x	x	x
	Springfield, IL	12%	\$0 \$0	\$0 \$0	~	~	^
	San Antonio, TX	12%	\$0 \$0	\$0 \$0			
Indiana State University	Terre Haute, IN	12%	\$100	\$50			
Purdue University Fort Wayne	Fort Wayne, IN	10%	\$0	\$0			
Indianapolis, University of	Indianapolis, IN	12%	\$0	\$0			
Iona College	New Rochelle, NY	12%	\$100	\$50			
Iowa State University	Ames, IA	12%	\$500	\$250			x
Ithaca College	Ithaca, NY	10%	\$250	\$250	x		
Ivy Tech Community College of Indiana	Indianapolis, IN	10%	\$0	\$0			
Jackson State University	Jackson, MS	12%	\$100	\$100			
Jacksonville State University	Jacksonville, AL	12%	\$100	\$50			
Jacksonville University	Jacksonville, FL	12%	\$50	\$25			
John Carroll University	·	12%					
•	University Heights, OH		\$0 \$0	\$0 \$0			
John Jay College of Criminal Justice	New York, NY	12%	\$0	\$0			
Johns Hopkins University	Baltimore, MD	12%	\$0	\$0	x	X	
* An additional, non-refundable JOHNS HOPKINS administration fee is		e with					
the submitted application. These fees are not royalty advances and no	on-recoupable toward future royalties.						
Johnson & Wales University	Providence, RI	12%	\$0	\$0			

	Kansas State University	Manhattan, KS	12%	\$1,000	\$500	x		
	* Internal Usage Contract Not Available for Kansas State University	Vannasau CA	139/	¢2E0	¢100			
Ш	Kennesaw State University * An additional, non-refundable KSU administration fee of \$50 is requi	Kennesaw, GA	12%	\$250	\$100			
	application. This fee is not a royalty advance and is non-recoupable							
П	Kentucky State University	Frankfort, KY	10%	\$0	\$0			
	Kentucky Wesleyan College	Owensboro, KY	10%	\$0	\$0			
	Kenyon College	Gambier, OH	10%	\$250	\$250		х	
	Kingsborough Community College	New York, NY	12%	\$0	\$0			
	Knox College	Galesburg, IL	10%	\$0	\$0			
	Kutztown University (PASSHE)	Kutztown, PA	12%	\$250	\$100		x	
	La Salle University	Philadelphia, PA	12%	\$250	\$150			
	La Verne, University of	La Verne, CA	10%	\$0	\$0			
	Lafayette College	Easton, PA	12%	\$100	\$50			
	LaGuardia Community College	Long Island City, NY	12%	\$0	\$0			
	Lake Erie College	Painesville, OH	10%	\$250	\$100			
	Lake Superior State University	Sault Ste. Marie, MI	10%	\$0	\$0			
	Lamar University	Beaumont, TX	12%	\$100	\$50			
	Le Moyne College	Syracuse, NY	12%	\$0	\$0			
	Lehigh University	Bethlehem, PA	12%	\$0	\$0			
	Lehman College	Bronx, NY	12%	\$0 \$50	\$0			
	Lenoir-Rhyne University	Hickory, NC	12%	\$50	\$50			
	Lewis University	Romeoville, IL	12%	\$0 \$400	\$0 650			
	Liberty University	Lynchburg, VA	12%	\$100	\$50			
	Lincoln University (MO) Lincoln University (PA)	Jefferson City, MO Lincoln, PA	10% 12%	\$50 \$0	\$25 \$0			
	Lindenwood University	St. Louis, MO	10%	\$0 \$0	\$0 \$0			
	Lipscomb University	Nashville, TN	12%	\$0 \$100	\$50			
	Lock Haven University (PASSHE)	Lock Haven, PA	12%	\$250	\$250			
	Long Island University (LIU Brooklyn & LIU Post)	Brooklyn, NY	10%	\$100	\$50			
	* Sales must reported separately; must carry both contract types - on			*	7			
	Longwood University	Farmville, VA	12%	\$50	\$25			
	Louisiana Monroe, University of	Monroe, LA	12%	\$100	\$50			
	Louisiana Tech University Foundation, Inc.	Ruston, LA	12%	\$200	\$100			x
	Loyola Marymount University	Los Angeles, CA	12%	\$100	\$50			
	Loyola University, Chicago	Chicago, IL	12%	\$0	\$0		x	x
	* An additional, non-refundable Loyola University Chicago administrat	tion fee of \$50 is required with the	he submitted					
	application. This fee is not a royalty advance and is non-recoupable	toward future royalties.						
	Loyola University Maryland	Baltimore, MD	12%	\$0	\$0			
	Lubbock Christian University	Lubbock, TX	12%	\$0	\$0			
	Lynchburg, University of	Lynchburg, VA	12%	\$50	\$25			
	Macaulay Honors College	New York, NY	12%	\$0	\$0			
	Madonna University	Livonia, MI	10%	\$0	\$0			
	Maine Maritime Academy	Castine, ME	10%	\$0	\$0			
	Maine, University of	Orono, ME	12%	\$100	\$50	Х		
	Manhattan College	Riverdale, NY	12%	\$0 50	\$0 \$0			
	Manhattanville College	Purchase, NY Indianapolis, IN	10% 12%	\$0 \$0	\$0 \$0			
	Marian University (IN) Maricopa County Community College District	Tempe, AZ	10%	\$0 \$50	\$0 \$25			
	Marietta College	Marietta, OH	12%	\$0 \$0	\$25 \$0			
	Marietta College Marist College	Poughkeepsie, NY	12%	\$100	\$50			
	Marquette University	Milwaukee, WI	12%	\$100	\$50	x	x	x
	Mary, University of	Bismarck, ND	10%	\$50	\$25	-		-
	Maryland Eastern Shore, University of	Princess Anne, MD	10%	\$0	\$0			
	Maryland Baltimore County, University of	Baltimore, MD	10%	\$0	\$0		x	
	Massachusetts College of Liberal Arts	North Adams, MA	12%	\$0	\$0			
	Massachusetts Maritime Academy	Buzzards Bay, MA	12%	\$0	\$0			
	McKendree University	Lebanon, IL	10%	\$0	\$0			
	McNeese State University*	Lake Charles, LA	12%	\$100	\$50			
	Medgar Evers College	New York, NY	12%	\$0	\$0			
	Memphis, University of	Memphis, TN	12%	\$200	\$100			
	Mercer University	Macon, GA	12%	\$100	\$50			
	Mercy College	Dobbs Ferry, NY	12%	\$0	\$0			
	Meredith College	Raleigh, NC	12%	\$50	\$25			
_	* Note: Both the Institutional Mark license and the Athletic Mark licen	·	400	6400	4=0			
П	Metropolitan State University of Denver	Denver, CO	12%	\$100	\$50			

	Miami University	Oxford, OH	12%	\$250	\$100		X	x
	* Internal Usage Contract is subject to a \$1250 royalty advance	4=0/						
	** Vintage Marks and the Indian Head M Chief Marks royalty rates are	15%						
	*** Royalty advance on apparel (headwear) is \$500 ****Minimum Royalty per Unit (MRU) is \$0.60 for t-shirts, \$0.60 for headwear)	adwear and \$1.10 for floors						
	Michigan Technological University	Houghton, MI	10%	\$0	\$0	x		
	Middle Georgia State University	Macon, GA	12%	\$50	\$25	^		
	Midwestern State University	Wichita Falls, TX	10%	\$0	\$0			
	Millikin University	Decatur, IL	10%	\$0	\$0			
	Minnesota-Duluth, University of	Duluth, MN	10%	\$0	\$0		x	x
	Minnesota State University, Mankato	Mankato, MN	12%	\$0	\$0			
	Minnesota State University Moorhead	Moorhead, MN	12%	\$0	\$0			
	Minot State University	Minot, ND	10%	\$0	\$0			
	Mississippi College	Clinton, MS	12%	\$50	\$50			
	Mississippi University for Women	Columbus, MS	10%	\$50	\$25			
	Mississippi Valley State University	Itta Bena, MS	12%	\$100	\$100			
	Missouri Baptist University	Saint Louis, MO	10%	\$0	\$0			
	Missouri Southern State University	Joplin, MO	10%	\$0	\$0			
	Missouri State University	Springfield, MO	12%	\$100	\$50			
	Missouri Western State University	St. Joseph, MO	10%	\$0	\$0			
	Missouri-Kansas City, University of	Kansas City, MO	12%	\$0	\$0			
	Missouri-Saint Louis, University of (Athletics Only)	St. Louis, MO	10%	\$0	\$0	x		
	Missouri University of Science and Technology	Rolla, MO	10%	\$0	\$0			
	Monmouth College	Monmouth, IL	10%	\$0 50	\$0 \$0			
	Monmouth University	West Long Branch, NJ	12%	\$0 50	\$0 \$0			
	Montana Tech of the University of Montana	Butte, MT	10%	\$0 \$0	\$0 \$0			
	Montevallo, University of	Montevallo, AL	10% 10%	\$0 \$0	\$0 \$0			
	Morehead State University Morehouse College	Morehead, KY Atlanta, GA	10%	\$0 \$150	\$0 \$150			
	Mount St. Mary's University	Emmitsburg, MD	12%	\$100 \$100	\$150 \$50			
	Mount Union, University of	Alliance, OH	8%	\$0	\$30 \$0			
	Murray State University	Murray, KY	12%	\$100	\$50			
	Nebraska at Kearney, University of	Kearney, NE	12%	\$0	\$0			
	Nebraska at Omaha, University of	Omaha, NE	12%	\$0	\$0			
	Nevada, Reno, University of	Reno, NV	12%	\$250	\$125			
	Nevada-Las Vegas, University of	Las Vegas, NV	12%	\$250	\$100	x		
	New College of Florida	Sarasota, FL	12%	\$0	\$0			
	New England, University of	Biddeford, ME	10%	\$0	\$0			
	New Haven, University of	West Haven, CT	10%	\$0	\$0			
	New Jersey Institute of Technology	Newark, NJ	12%	\$100	\$50			
	New Mexico, University of*	Albuquerque, NM	12%	\$500	\$250	x		
	*Internal Usage Contract subject to a 12% royalty rate							
	New Orleans, The University of	New Orleans, LA	12%	\$50	\$25			
	New York City College of Technology	New York, NY	12%	\$0	\$0			
	New York Institute of Technology	Old Westbury, NY	12%	\$0	\$0			
	Newberry College	Newberry, SC	10%	\$0 \$400	\$0 \$50			
	Niagara University	Niagara, NY	12%	\$100 \$100	\$50 \$50			
	Nicholls State University Norfolk State University	Thibodaux, LA Norfolk, VA	12% 12%	\$100 \$50	\$50 \$25			
	North Alabama, University of	Florence, AL	12%	\$50 \$50	\$25 \$25			
	North Carolina A & T State University	Greensboro, NC	12%	\$100	\$50			
	North Carolina Asheville, University of	Asheville, NC	12%	\$50	\$50 \$50			
	North Carolina at Pembroke, University of	Pembroke, NC	12%	\$0	\$0			
	North Carolina Central University	Durham, NC	12%	\$100	\$50			
	North Carolina Wilmington, University of	Wilmington, NC	12%	\$200	\$100			
	North Dakota State College of Science	Wahpeton, ND	10%	\$0	\$0			
	North Dakota State University	Fargo, ND	12%	\$500	\$250			
	* Vintage Marks royalty rate is 14%							
	North Dakota, University of	Grand Forks, ND	10%	\$500	\$250			
	North Florida, University of	Jacksonville, FL	12%	\$100	\$50			
	North Georgia, University of	Dahlonega, GA	10%	\$50	\$25			
	Northeastern State University	Tahlequah, OK	10%	\$0	\$0			
	Northern Illinois University	DeKalb, IL	12%	\$250	\$125			
	Northern Iowa, University of	Cedar Falls, IA	12%	\$250	\$125			
	* Vintage Marks royalty rate is 14%	Heating differ to 1997	430/	Ć400	6460			
	Northern Kentucky University	Highland Heights, KY	12%	\$100 \$0	\$100 \$0			
	Northern Michigan University	Marquette, MI	10%	\$0 \$250	\$0 \$100			
Ш	Northern State University Foundation	Aberdeen, SD	12%	\$250	\$100			

Northern Vermont University	Johnson, VT	10%	\$0	\$0			
Northern Virginia Community College	Fairfax, VA	10%	\$0	\$0			
Northwest Missouri State University	Maryville, MO	10%	\$100	\$100			
Northwest Technical College	Bemidji, MN	10%	\$0	\$0			
Northwestern Ohio, University of	Lima, OH	12%	\$0	\$0			
Northwestern Oklahoma State University	Alva, OK	12%	\$0	\$0			
Northwestern State University	Natchitoches, LA	12%	\$150	\$50			
Northwood University	Midland, MI	12%	\$0	\$0			
Nova Southeastern University	Fort Lauderdale, FL	12%	\$100	\$50			
Oakland University	Rochester, MI	12%	\$0	\$0			
Ohio Dominican University	Columbus, OH	10%	\$0	\$0			
Ohio University	Athens, OH	12%	\$100	\$50		x	X
Ohio Wesleyan University	Delaware, OH	12%	\$0	\$0			
Oklahoma Baptist University	Shawnee, OK	12%	\$0	\$0			
Oral Roberts University	Tulsa, OK	12%	\$0	\$0			
Ottawa University	Ottawa, KS	8%	\$0	\$0			
Otterbein University	Westerville, OH	12%	\$100	\$50			
Pace University	Pleasantville, NY	10%	\$100	\$50			
Pacific University (OR)	Forest Grove, OR	10%	\$0	\$0			
Palm Beach Atlantic University	West Palm Beach, FL	10%	\$50	\$25			
Park University (MO)	Parkville, MO	10%	\$0	\$0			
Pierpont Community & Technical College	Fairmont, WV	12%	\$0	\$0			
Pittsburg State University	Pittsburg, KS	12%	\$100	\$100			
Plymouth State University	Plymouth, NH	10%	\$0	\$0			
Point University	West Point, GA	10%	\$0	\$0			
Polk State College	Winter Haven, FL	10%	\$0	\$0			
Portland, University of	Portland, OR	12%	\$100	\$50	x	X	х
Prairie View A&M University	Prairie View, TX	12%	\$200	\$200			
Presbyterian College	Clinton, SC	12%	\$200	\$150			
Purdue University	West Lafayette, IN	12%	\$500	\$250	x	X	х
Purdue University Northwest	Hammond, IN	12%	\$0	\$0			
Queens College	Queens, NY	12%	\$0	\$0 63 5			
Queens University of Charlotte	Charlotte, NC	12%	\$50	\$25			
Queensborough Community College	Bayside, NY	12%	\$0 50	\$0 60			
Quincy University	Quincy, IL	10%	\$0	\$0 \$E0			
Quinnipiac University	Hamden, CT	12%	\$90	\$50 650			
Radford University	Radford, VA	12%	\$100	\$50			
Ramapo College of New Jersey	Mahwah, NJ	10%	\$0 \$0	\$0 \$0			
Reinhardt University	Waleska, GA	12% 12%	\$0 \$0	\$0 \$0			
Rensselaer Polytechnic Institute	Troy, NY	10%	\$0 \$0	\$0 \$0			
Rhode Island College Rhode Island, University of	Providence, RI Kingston, RI	12%	\$300	\$150		~	
Rider University	Lawrenceville, NJ	12%	\$0 \$0	\$130		x	
Ripon College	Ripon, WI	12%	\$0 \$0	\$0 \$0			
Robert Morris University	Moon Township, PA	10%	\$100	\$50			
Rochester Institute of Technology	Rochester, NY	12%	\$0	\$0 \$0			
Rochester, University of	Rochester, NY	12%	\$0 \$0	\$0			
Rogers State University	Claremore, OK	10%	\$0 \$0	\$0			
Rollins College	Winter Park, FL	12%	\$0	\$0			
Rowan College at Burlington County	Pemberton, NJ	12%	\$0	\$0			
Rowan University	Glassboro, NJ	8%	\$0	\$0			
Sacramento City College	Sacramento, CA	12%	\$100	\$50			
Sacred Heart University	Fairfield, CT	12%	\$100	\$50			
Saginaw Valley State University	University Center, MI	8%	\$0	\$0			
Saint Francis University	Loretto, PA	12%	\$0	\$0			
Saint Francis, University of	Fort Wayne, IN	8%	\$0	\$0			
Saint Leo University	Saint Leo, FL	10%	\$0	\$0			
Saint Louis University	St. Louis, MO	12%	\$100	\$50			
Saint Peters University	Jersey City, NJ	12%	\$100	\$50			
Salem State University	Salem, MA	12%	\$0	\$0			
Salve Regina University	Newport, RI	12%	\$100	\$50			
Sam Houston State University	Huntsville, TX	12%	\$250	\$125			
Samford University	Birmingham, AL	12%	\$50	\$50			
San Diego State University	San Diego, CA	13%	\$500	\$500	x	x	
San Francisco State University	San Francisco, CA	12%	\$0	\$0			
San Francisco, University of	San Francisco, CA	12%	\$250	\$150			
San Jose State University	San Jose, CA	12%	\$250	\$125	x		
Savannah State University	Savannah, GA	12%	\$0	\$0			

	Seattle Pacific University	Seattle, WA	10%	\$0	\$0 250			
	Seattle University	Seattle, WA	12%	\$100	\$50	X	x	
	Seminole State College	Sanford, FL	10%	\$0 \$100	\$0 \$50			
	Seton Hall University Shaw University	South Orange, NJ Raleigh, NC	12% 12%	\$100 \$50	\$50 \$50			
	* Internal Usage Contract Not Available for Shaw University	rateign, ne	12/0	\$30	\$30			
П	Shenandoah University	Winchester, VA	12%	\$0	\$0			
	Shippensburg University (PASSHE)	Shippensburg, PA	12%	\$100	\$100			
	Siena College	Loudonville, NY	12%	\$0	\$0			
	Sinclair Community College	Dayton, OH	7.5%	\$0	\$0			
	Sioux Falls, University of	Sioux Falls, SD	10%	\$50	\$25			
	Slippery Rock University (PASSHE)	Slippery Rock, PA	12%	\$0	\$0	x		
	South Alabama, University of	Mobile, AL	12%	\$0	\$0			
	South Carolina Aiken, University of	Aiken, SC	12%	\$0	\$0			
	South Carolina Beaufort, University of	Beaufort, SC	12%	\$0	\$0			
	South Carolina State University	Orangeburg, SC	12%	\$150	\$100			
	South Carolina Upstate, University of	Spartanburg, SC	10%	\$0	\$0			
	South Dakota, The University of	Vermillion, SD	10%	\$50	\$25			
	* Internal Usage Contract Not Available for The University of South Da							
	Southeast Missouri State University	Cape Girardeau, MO	10%	\$50	\$50			
	Southeastern Louisiana University	Hammond, LA	12%	\$100	\$50			
	Southeastern Oklahoma State University	Durant, OK	12%	\$0	\$0			
	Southern Arkansas University	Magnolia, AR	12%	\$0	\$0			
	Southern Connecticut State University	New Haven, CT	12%	\$100	\$50			
	Southern Illinois University Edwardsville	Edwardsville, IL	12%	\$100	\$50			
	Southern Indiana, University of	Evansville, IN	12%	\$0 \$100	\$0 \$100			
	Southern Maine, University of	Portland, ME	10% 12%	\$100 \$250	\$100 \$100	X		
	Southern Methodist University Southern Mississippi, University of	Dallas, TX Hattiesburg, MS	12%	\$250 \$250	\$100 \$100			
	Southern Nevada, College of	Las Vegas, NV	10%	\$230 \$0	\$100 \$0			
	Southern Wesleyan University	Central, SC	10%	\$0 \$0	\$0 \$0			
	Southwest Baptist University	Bolivar, MO	8%	\$0 \$0	\$0			
	Southwest Minnesota State University	Marshall, MN	10%	\$0	\$0			
	Southwestern Oklahoma State University	Weatherford, OK	12%	\$0	\$0			
	Southwestern University	Georgetown, TX	10%	\$0	\$0			
	Spalding University	Louisville, KY	12%	\$0	\$0			
	St. Bonaventure University	St. Bonaventure, NY	12%	\$100	\$50			
	St. Edward's University	Austin, TX	12%	\$0	\$0			
	St. John Fisher College	Pittsford, NY	10%	\$0	\$0			
	St. Lawrence University	Canton, NY	12%	\$0	\$0			
	St. Mary's University (TX)	San Antonio, TX	12%	\$0	\$0			
	St. Norbert College	DePere, WI	10%	\$25	\$25			
	St. Thomas University	Miami Gardens, FL	10%	\$0	\$0			
	State College of Florida	Sarasota, FL	10%	\$0	\$0			
	State University of New York at Potsdam	Potsdam, NY	12%	\$0	\$0			
	Stetson University	DeLand, FL	12%	\$0	\$0			
	Stockton University	Galloway, NJ	12%	\$100	\$50			
	Stony Brook University	Stony Brook, NY	10%	\$200	\$100	x		
	Tampa, University of	Tampa, FL	10%	\$0 \$100	\$0 \$100			
	Tarleton State University Temple University	Stephenville, TX Philadelphia, PA	12% 12%	\$100 \$500	\$100 \$250	v	x	v
ш	* Ad Specialty & Promotional Product Licenses Currently Not Available		12/0	\$300	\$230	X	X	Х
П	Tennessee State University	Nashville, TN	12%	\$50	\$25			
	Tennessee Technological University	Cookeville, TN	12%	\$0 \$0	\$25 \$0			
	Texas A&M AgriLife Extension Service	College Station, TX	10%	\$0	\$0			
	* Standard Contract Not Available	contege station, 17	. 0,0	40	40			
	Texas A&M AgriLife Research	College Station, TX	10%	\$0	\$0			
	* Standard Contract Not Available	, , , , , , , , , , , , , , , , , , ,		, .	,			
	Texas A&M Engineering Experiment Station	College Station, TX	10%	\$0	\$0			
	* Standard Contract Not Available							
	Texas A&M Engineering Extension Service	College Station, TX	10%	\$0	\$0			
	Texas A&M Forest Service	College Station, TX	10%	\$0	\$0			
	* Standard Contract Not Available							
	Texas A&M International University	Laredo, TX	12%	\$100	\$100			
	Texas A&M Transportation Institute	College Station, TX	10%	\$0	\$0			
	Texas A&M University System	College Station, TX	10%	\$0	\$0			
	* Standard Contract Not Available							
	Texas A&M University-Central Texas	Killeen, TX	12%	\$100	\$100			

				*				
	Texas A&M University-Commerce	Commerce, TX	12%	\$100	\$100			
	Texas A&M University-Corpus Christi	Corpus Christi, TX	12%	\$100	\$100			
	Texas A&M University-Kingsville	Kingsville, TX	12%	\$100	\$100			
	Texas A&M University-San Antonio	San Antonio, TX	12%	\$100	\$100			
	Texas A&M University-Texarkana	Texarkana, TX	12%	\$100	\$100			
	Texas A&M Veterinary Medical Diagnostic Laboratory	College Station, TX	10%	\$0	\$0			
	* Standard Contract Not Available				*			
	Texas at Arlington, The University of	Arlington, TX	12%	\$100	\$100			
	Texas at Dallas, The University of	Dallas, TX	12%	\$100	\$100			
	Texas at El Paso, The University of	El Paso, TX	12%	\$100	\$100			
	Texas at San Antonio, The University of	San Antonio, TX	12%	\$250	\$100			
	Texas at Tyler, The University of	Tyler, TX	12%	\$100	\$100			
	Texas Health Science Center Houston, The University of	Houston, TX	12%	\$100	\$100			
	Texas Health Science Center San Antonio, The University of	San Antonio, TX	12%	\$100	\$100			
	Texas Medical Branch Galveston, The University of	Galveston, TX	12%	\$100	\$100			
	Texas of the Permian Basin, The University of	Odessa, TX	12%	\$100	\$100			
	Texas Rio Grande Valley, The University of	Edinburg, Texas	12%	\$100	\$100			
	Texas Southern University	Houston, TX	12%	\$300	\$150			
	Texas Southwestern Medical Center Dallas, The University of	Dallas, TX	12%	\$100	\$100			
	Texas State Technical College	Waco, TX	8%	\$0	\$0			
	Texas State University	San Marcos, TX	12%	\$500	\$200			
	Texas Woman's University	Denton, TX	12%	\$50	\$25			
	Tiffin University	Tiffin, OH	12%	\$0	\$0			
	Toledo, University of	Toledo, OH	12%	\$100	\$50			
	Toronto, University of	Toronto, ON, Canada	8%	\$0	\$0			x
	* An additional, non-refundable Toronto administration fee of \$20 is r		ation.					
	This fee is not a royalty advance and is non-recoupable toward future	·						
	Towson University	Towson, MD	12%	\$100	\$50			
	Transylvania University	Lexington, KY	12%	\$0	\$0			
	Trinity College	Hartford, CT	12%	\$0	\$0			
	Truman State University	Kirksville, MO	10%	\$0 \$0	\$0			
	Tyler Junior College	Tyler, TX	10%	\$0 \$0	\$0 \$0			
	United States Merchant Marine Academy RA NAFI	Kings Point, NY	10%	\$0 \$0	\$0 \$0			
	Union College	Schenectady, NY	10%	\$250	\$250	x		
		**	12%	\$250 \$250	\$250 \$150	^		
	United States Coast Guard Academy Alumni Association	New London, CT West Point, NY	12%	\$250	\$150			
П	United States Military Academy * Note: Poth the Institutional Mark license and the Athletic Mark license				ŞU			
	* Note: Both the Institutional Mark license and the Athletic Mark licen	ise are required for the United Star	es military Acade	•				
	Hadead Chahaa Maral Asadama	Assessed Line AAD	4.00/		Ċ400			
	United States Naval Academy	Annapolis, MD	10%	\$250	\$100			
	Upper Iowa University	Fayette, IA	10%	\$0	\$0			
	Upper Iowa University Urbana University	Fayette, IA Urbana, OH	10% 10%	\$0 \$0	\$0 \$0			
	Upper Iowa University Urbana University Ursinus College	Fayette, IA Urbana, OH Collegeville, PA	10% 10% 12%	\$0 \$0 \$0	\$0 \$0 \$0			
	Upper Iowa University Urbana University Ursinus College Utica College	Fayette, IA Urbana, OH Collegeville, PA Utica, NY	10% 10% 12% 10%	\$0 \$0 \$0 \$100	\$0 \$0 \$0 \$50			
	Upper Iowa University Urbana University Ursinus College Utica College Valdosta State University	Fayette, IA Urbana, OH Collegeville, PA Utica, NY Valdosta, GA	10% 10% 12% 10%	\$0 \$0 \$0	\$0 \$0 \$0			
	Upper Iowa University Urbana University Ursinus College Utica College Valdosta State University * An additional, non-refundable Valdosta State administration fee of State State administration fee of State According to State State administration fee of State State administration fee of State State According to State State According to State State State According to State	Fayette, IA Urbana, OH Collegeville, PA Utica, NY Valdosta, GA \$50 is required with the submitted	10% 10% 12% 10%	\$0 \$0 \$0 \$100	\$0 \$0 \$0 \$50			
	Upper Iowa University Urbana University Ursinus College Utica College Valdosta State University * An additional, non-refundable Valdosta State administration fee of This fee is not a royalty advance and is non-recoupable toward future.	Fayette, IA Urbana, OH Collegeville, PA Utica, NY Valdosta, GA \$50 is required with the submitted e royalties.	10% 10% 12% 10% 12% application.	\$0 \$0 \$0 \$100 \$0	\$0 \$0 \$0 \$50 \$50 \$0			
	Upper Iowa University Urbana University Ursinus College Utica College Valdosta State University * An additional, non-refundable Valdosta State administration fee of This fee is not a royalty advance and is non-recoupable toward futur Valparaiso University	Fayette, IA Urbana, OH Collegeville, PA Utica, NY Valdosta, GA \$50 is required with the submitted	10% 10% 12% 10% 12% application.	\$0 \$0 \$0 \$100 \$0	\$0 \$0 \$0 \$50 \$50 \$0			
	Upper Iowa University Urbana University Ursinus College Utica College Valdosta State University * An additional, non-refundable Valdosta State administration fee of This fee is not a royalty advance and is non-recoupable toward futur Valparaiso University Vermont, University of	Fayette, IA Urbana, OH Collegeville, PA Utica, NY Valdosta, GA \$50 is required with the submitted e royalties. Valparaiso, IN Burlington, VT	10% 10% 12% 10% 12% application.	\$0 \$0 \$0 \$100 \$0 \$0 \$200	\$0 \$0 \$0 \$50 \$50 \$0 \$100	x	x	x
	Upper Iowa University Urbana University Ursinus College Utica College Valdosta State University * An additional, non-refundable Valdosta State administration fee of : This fee is not a royalty advance and is non-recoupable toward futur Valparaiso University Vermont, University of Virginia Military Institute	Fayette, IA Urbana, OH Collegeville, PA Utica, NY Valdosta, GA \$50 is required with the submitted e royalties. Valparaiso, IN Burlington, VT Lexington, VA	10% 10% 12% 10% 12% application.	\$0 \$0 \$0 \$100 \$0 \$0 \$200 \$100	\$0 \$0 \$0 \$50 \$50 \$0 x	x	x	x
	Upper Iowa University Urbana University Ursinus College Utica College Valdosta State University * An additional, non-refundable Valdosta State administration fee of : This fee is not a royalty advance and is non-recoupable toward futur Valparaiso University Vermont, University of Virginia Military Institute Virginia State University	Fayette, IA Urbana, OH Collegeville, PA Utica, NY Valdosta, GA 550 is required with the submitted e royalties. Valparaiso, IN Burlington, VT Lexington, VA Petersburg, VA	10% 10% 12% 10% 12% application. 12% 12% 10% 12%	\$0 \$0 \$0 \$100 \$0 \$0 \$200 \$100 \$100	\$0 \$0 \$50 \$50 \$0 x \$0 \$100 \$50 \$50	x	x	x
	Upper Iowa University Urbana University Ursinus College Utica College Valdosta State University * An additional, non-refundable Valdosta State administration fee of : This fee is not a royalty advance and is non-recoupable toward futur Valparaiso University Vermont, University of Virginia Military Institute	Fayette, IA Urbana, OH Collegeville, PA Utica, NY Valdosta, GA \$50 is required with the submitted e royalties. Valparaiso, IN Burlington, VT Lexington, VA	10% 10% 12% 10% 12% application.	\$0 \$0 \$0 \$100 \$0 \$0 \$200 \$100	\$0 \$0 \$0 \$50 \$50 \$0 x	x	x	x
	Upper Iowa University Urbana University Ursinus College Utica College Valdosta State University * An additional, non-refundable Valdosta State administration fee of : This fee is not a royalty advance and is non-recoupable toward futur Valparaiso University Vermont, University of Virginia Military Institute Virginia State University	Fayette, IA Urbana, OH Collegeville, PA Utica, NY Valdosta, GA 550 is required with the submitted e royalties. Valparaiso, IN Burlington, VT Lexington, VA Petersburg, VA	10% 10% 12% 10% 12% application. 12% 12% 10% 12%	\$0 \$0 \$0 \$100 \$0 \$0 \$200 \$100 \$100	\$0 \$0 \$50 \$50 \$0 x \$0 \$100 \$50 \$50	x	x	x
	Upper Iowa University Urbana University Ursinus College Utica College Valdosta State University * An additional, non-refundable Valdosta State administration fee of State is not a royalty advance and is non-recoupable toward future Valparaiso University Vermont, University of Virginia Military Institute Virginia State University Virginia's College at Wise, University of	Fayette, IA Urbana, OH Collegeville, PA Utica, NY Valdosta, GA 550 is required with the submitted e royalties. Valparaiso, IN Burlington, VT Lexington, VA Petersburg, VA Wise, VA	10% 10% 12% 10% 12% application. 12% 12% 10% 12%	\$0 \$0 \$0 \$100 \$0 \$0 \$200 \$100 \$100 \$0	\$0 \$0 \$50 \$50 \$0 x \$0 \$100 \$50 \$50 \$50 \$50	x	x	x
	Upper Iowa University Urbana University Ursinus College Utica College Valdosta State University * An additional, non-refundable Valdosta State administration fee of State is not a royalty advance and is non-recoupable toward future Valparaiso University Vermont, University of Virginia Military Institute Virginia State University Virginia's College at Wise, University of Virginia Union University	Fayette, IA Urbana, OH Collegeville, PA Utica, NY Valdosta, GA 550 is required with the submitted e royalties. Valparaiso, IN Burlington, VT Lexington, VA Petersburg, VA Wise, VA Richmond, VA	10% 10% 12% 10% 12% application. 12% 12% 10% 12% 10%	\$0 \$0 \$0 \$100 \$0 \$200 \$100 \$100 \$0 \$50	\$0 \$0 \$0 \$50 \$0 \$0 \$100 \$50 \$50 \$50 \$50 \$50	x	x	x
	Upper Iowa University Urbana University Ursinus College Utica College Valdosta State University * An additional, non-refundable Valdosta State administration fee of State is not a royalty advance and is non-recoupable toward future Valparaiso University Vermont, University of Virginia Military Institute Virginia State University Virginia's College at Wise, University of Virginia Union University Wagner College	Fayette, IA Urbana, OH Collegeville, PA Utica, NY Valdosta, GA 550 is required with the submitted eroyalties. Valparaiso, IN Burlington, VT Lexington, VA Petersburg, VA Wise, VA Richmond, VA Staten Island, NY	10% 10% 12% 10% 12% application. 12% 12% 10% 12% 10%	\$0 \$0 \$0 \$100 \$0 \$200 \$100 \$100 \$0 \$50 \$50	\$0 \$0 \$50 \$50 \$0 x \$0 \$100 \$50 \$50 \$0 \$25 \$0	x	x	x
	Upper Iowa University Urbana University Ursinus College Utica College Valdosta State University * An additional, non-refundable Valdosta State administration fee of State is not a royalty advance and is non-recoupable toward future Valparaiso University Vermont, University of Virginia Military Institute Virginia State University Virginia's College at Wise, University of Virginia Union University Wagner College Wartburg College	Fayette, IA Urbana, OH Collegeville, PA Utica, NY Valdosta, GA 550 is required with the submitted eroyalties. Valparaiso, IN Burlington, VT Lexington, VA Petersburg, VA Wise, VA Richmond, VA Staten Island, NY Waverly, IA	10% 10% 12% 10% 12% application. 12% 12% 10% 12% 10% 12% 10%	\$0 \$0 \$0 \$100 \$0 \$100 \$100 \$100 \$50 \$50 \$0	\$0 \$0 \$0 \$50 \$0 \$0 \$100 \$50 \$50 \$0 \$25 \$0 \$0	x	x	x
	Upper Iowa University Urbana University Ursinus College Utica College Valdosta State University * An additional, non-refundable Valdosta State administration fee of State is not a royalty advance and is non-recoupable toward future Valparaiso University Vermont, University of Virginia Military Institute Virginia State University Virginia's College at Wise, University of Virginia Union University Wagner College Wartburg College Washburn University	Fayette, IA Urbana, OH Collegeville, PA Utica, NY Valdosta, GA \$50 is required with the submitted eroyalties. Valparaiso, IN Burlington, VT Lexington, VA Petersburg, VA Wise, VA Richmond, VA Staten Island, NY Waverly, IA Topeka, KS Lexington, VA	10% 10% 12% 10% 12% application. 12% 12% 10% 12% 10% 12% 10% 10% 10% 10% 8%	\$0 \$0 \$0 \$100 \$0 \$100 \$100 \$100 \$50 \$50 \$0 \$0	\$0 \$0 \$0 \$50 \$0 \$0 \$100 \$50 \$50 \$0 \$25 \$0 \$0	x	x	x
	Upper Iowa University Urbana University Ursinus College Utica College Valdosta State University * An additional, non-refundable Valdosta State administration fee of State is not a royalty advance and is non-recoupable toward future Valparaiso University Vermont, University of Virginia Military Institute Virginia State University Virginia's College at Wise, University of Virginia Union University Wagner College Wartburg College Washburn University Washington and Lee University	Fayette, IA Urbana, OH Collegeville, PA Utica, NY Valdosta, GA \$50 is required with the submitted e royalties. Valparaiso, IN Burlington, VT Lexington, VA Petersburg, VA Wise, VA Richmond, VA Staten Island, NY Waverly, IA Topeka, KS Lexington, VA ec contact admin@learfieldlicensing to the college of the c	10% 10% 12% 10% 12% application. 12% 12% 10% 12% 10% 12% 10% 10% 10% 10% 8%	\$0 \$0 \$0 \$100 \$0 \$100 \$100 \$100 \$50 \$50 \$0 \$0	\$0 \$0 \$0 \$50 \$0 \$0 \$100 \$50 \$50 \$0 \$25 \$0 \$0	x	x	x
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West Texas A&M University	Canyon, TX	12%	\$100	\$100		
West Virginia State University	Institute, WV	8%	\$0	\$0		
Western Carolina University	Cullowhee, NC	10%	\$50	\$25		
Western Illinois University	Macomb, IL	10%	\$0	\$0		
Western Michigan University	Kalamazoo, MI	12%	\$250	\$100	x	x
Western Oregon University	Monmouth, OR	8%	\$0	\$0		
Western State Colorado University	Gunnison, CO	10%	\$50	\$25		
Westfield State University	Westfield, MA	12%	\$0	\$0		
Westminster College	Salt Lake City, Utah	10%	\$0	\$0		
Wheaton College	Norton, MA	12%	\$100	\$50		
Whittier College	Whittier, CA	10%	\$0	\$0		
Wichita State University	Wichita, KS	12%	\$500	\$250		
William Carey University	Hattiesburg, MS	12%	\$50	\$25		
Williams College	Williamstown, MA	12%	\$0	\$0		
Williston State College	Williston, ND	10%	\$0	\$0		
Wingate University	Wingate, NC	12%	\$0	\$0		
Winona State University	Winona, MN	12%	\$0	\$0		
Winston-Salem State University	Winston-Salem, NC	12%	\$100	\$50		
Wisconsin-Eau Claire, University of	Eau Claire, WI	12%	\$50	\$25		
Wisconsin-Green Bay, University of	Green Bay, WI	12%	\$100	\$50		
Wisconsin-La Crosse, University of	La Crosse, WI	12%	\$0	\$0		x
Wisconsin-Parkside, University of	Kenosha, WI	12%	\$200	\$100		
Wisconsin-Platteville, University of	Platteville, WI	12%	\$0	\$0		
Wisconsin-River Falls, University of	River Falls, WI	10%	\$0	\$0		
Wisconsin-Stevens Point, University of	Stevens Point, WI	11%	\$0	\$0		
Wisconsin-Stout, University of	Menomonie, WI	12%	\$0	\$0		
Wisconsin-Whitewater, University of	Whitewater, WI	12%	\$0	\$0		
Wofford College	Spartanburg, SC	12%	\$100	\$50		
Worcester Polytechnic Institute	Worcester, MA	12%	\$100	\$50		
Worcester State University	Worcester, MA	12%	\$0	\$0		
Wright State University	Dayton, OH	12%	\$0	\$0		
Xavier University	Cincinnati, OH	12%	\$250	\$100	x x	
* Victory Parkway Collection Marks royalty rate is 14%						
Xavier University of Louisiana	New Orleans, LA	10%	\$0	\$0		
York College	New York, NY	12%	\$0	\$0		
Youngstown State University	Youngstown, OH	10%	\$100	\$50		

LEARFIELD LICENSING - BOWLS & CHAMPIONSHIPS

□ Bahamas Bowl (Complete Sports Management)	Hanford, CA	15%	\$500	\$100
☐ Crossroads Classic	Indianapolis, IN	16%	\$0	\$0
☐ Cure Bowl	Orlando, FL	15%	\$0	\$0
☐ Kanza Bowl	Topeka, KS	10%	\$0	\$0
☐ Miami Beach Bowl, LLC	Miami, FL	15%	\$200	\$100
☐ Pinstripe Bowl	Bronx, NY	15%	\$0	\$0

LEARFIELD LICENSING - CONFERENCES

American Athletic Conference	Providence, RI	5%/15%	\$250	\$125
Atlantic Sun Conference	Macon, Georgia	10.0%/14.0%	\$0	\$0
Big East Conference	New York, NY	5%/15%	\$250	\$125
Big Sky Conference	Ogden, Utah	13%	\$100	\$0
Big South Conference	Charlotte, NC	12%	\$50	\$50
Big Ten Conference	Chicago, IL	15%	\$5,000	\$1,000
California Collegiate Athletic Association (CCAA)	Walnut Creek, CA	10%	\$0	\$0
Central Atlantic Collegiate Conference (CACC)	New Haven, CT	10%	\$0	\$0
Central Intercollegiate Athletic Association	Charlotte, NC	12%	\$0	\$0
City University of New York Athletic Conference	Flushing, NY	12.0%/ 15%	\$0	\$0
Eastern College Athletic Conference	Centerville, MA	10%	\$0	\$0
ECAC Hockey League	Albany, NY	12%	\$0	\$0
Great American Conference	Russellville, AR	12%	\$0	\$0
Great Lakes Intercollegiate Athletic Conference	Bay City, MI	8%/12%	\$0	\$0
Great Lakes Valley Conference	Indianapolis, IN	10%	\$0	\$0
Hockey East Association	Wakefield, MA	10%/15%	\$100	\$50
Horizon League	Indianapolis, IN	13%	\$0	\$0
Landmark Conference	Towson, MA	10%	\$0	\$0

Liberty League	Troy, NY	10%	\$0	\$0
Little East Conference	North Dartmouth, MA	10%	\$0	\$0
Lone Star Conference	Richardson, TX	10%	\$0	\$0
Massachusetts State College Athletic Conf (MASCAC)	Westfield, MA	10%	\$0	\$0
Mid-America Intercollegiate Athletics Assoc. (MIAA)	Kansas City, MO	10%	\$0	\$0
Mid-American Conference	Cleveland, OH	14%	\$500	\$250
Missouri Valley Conference	St. Louis, MO	12%	\$0	\$0
Missouri Valley Football Conference	St. Louis, MO	12%	\$0	\$0
National Collegiate Hockey Conference	Colorado Springs, CO	12%	\$50	\$25
National Junior College Athletic Association (NJCAA)	CO Springs, CO	10%	\$0	\$0
New England Small College Athletic Conf. (NESCAC)	Hadley, MA	10%	\$0	\$0
Northeast Conference	Somerset, NJ	12%	\$50	\$25
PAC-12 Conference	San Francisco, CA	14%	\$0	\$0
Pacific West Conference	Newport Beach, CA	10%	\$0	\$0
Peach Belt Conference	Augusta, GA	12%	\$0	\$0
Pioneer Football League	St. Louis, MO	12%	\$0	\$0
Southern California Intercollegiate Athletic Conference	Los Angeles, CA	10%	\$0	\$0
Southern Intercollegiate Athletic Conference (SIAC)	Atlanta, GA	10%	\$0	\$0
Southland Conference	Frisco, TX	15%	\$250	\$100
Southwestern Athletic Conference	Birmingham, AL	10.0%/13.0%	300	200
Sunshine State Conference	Winter Park, FL	10%	\$0	\$0
The Summit League	Elmhurst, IL	10%	\$0	\$0
West Coast Conference	San Bruno, CA	13%	\$100	\$50
Western Collegiate Hockey Association	Edina, MN	12%	\$50	\$25