



JOB SEARCH WITH **LinkedIn** & **twitter**



*"Someone important is bound to see
my resume now!"*



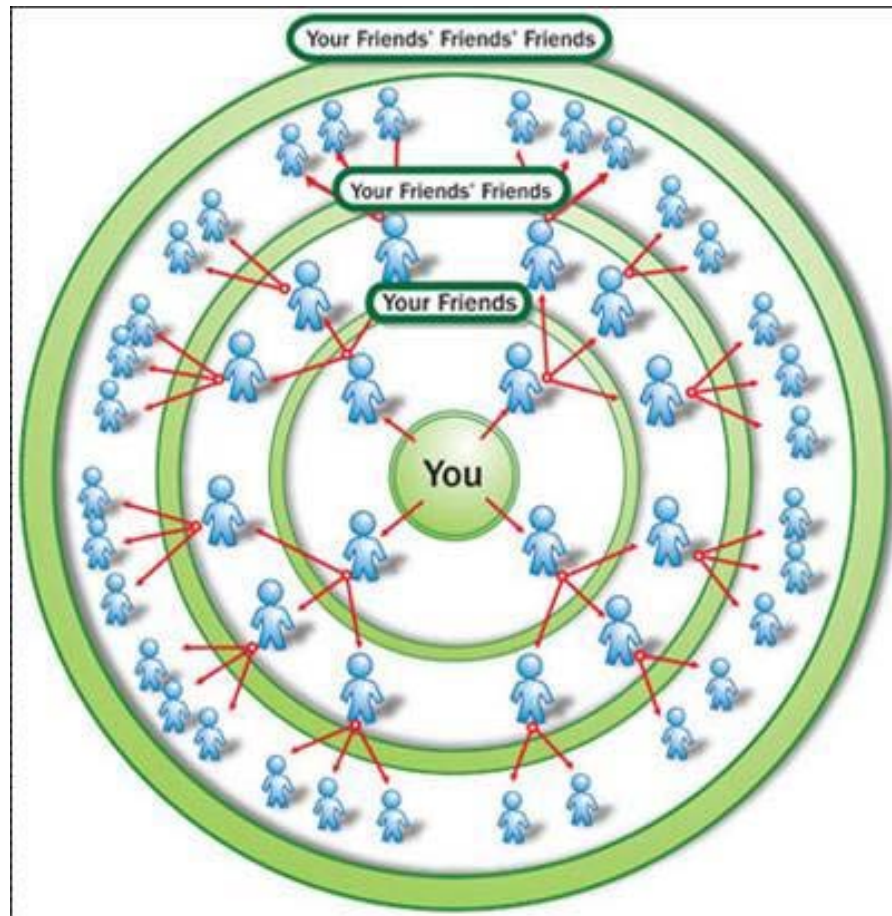


LinkedIn Benefits for Students and Alumni

1. Build a professional online presence
2. Connect in a meaningful way with alumni and other “warm” contacts
3. Research companies and career paths
4. Find opportunities with organizations that don’t recruit on campus
5. Learn lifelong networking skills



How LinkedIn Works



Provided by LinkedIn



What it Looks Like

- [Public Profile](#)
- [LinkedIn Full Profile](#)



I have an account, now what?

Get the most from your professional network

Re-connect



Find past and present colleagues and classmates quickly. LinkedIn makes [staying in touch](#) simple.

Power your career



Discover inside connections when you're [looking for a job](#) or new business opportunity.

Get answers

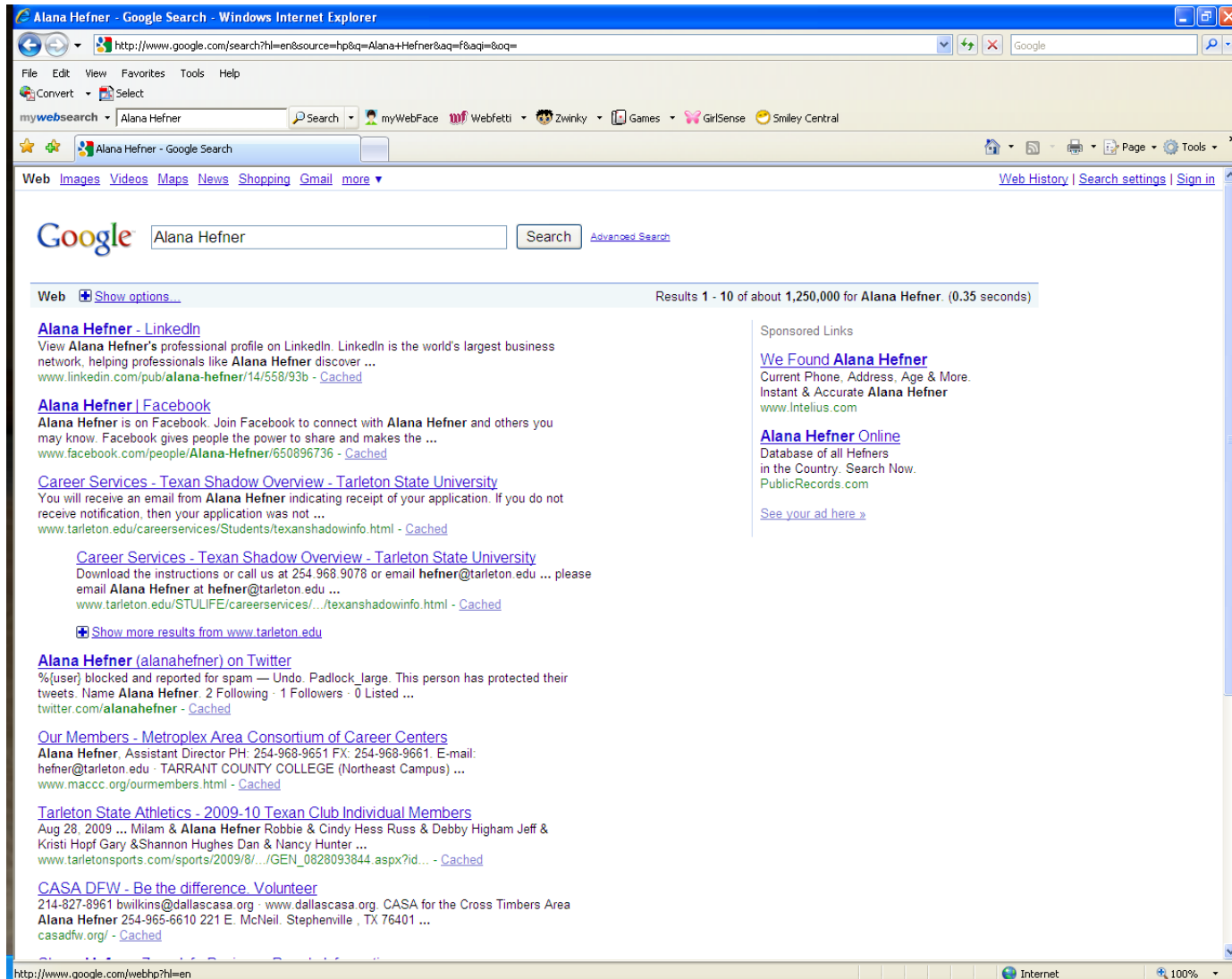


Your network is full of industry experts willing to share advice. Have a question? [Just ask.](#)



Provided by LinkedIn

Bury your Digital Dirt



Alana Hefner - Google Search - Windows Internet Explorer

http://www.google.com/search?hl=en&source=hp&q=Alana+Hefner&aq=f&aq=&og=

File Edit View Favorites Tools Help

Convert Select

myWebsearch Alana Hefner Search myWebFace Webfetti Zwinky Games GirlSense Smiley Central

Alana Hefner - Google Search

Web Images Videos Maps News Shopping Gmail more Web History Search settings Sign in

Google Alana Hefner Search Advanced Search

Web Show options... Results 1 - 10 of about 1,250,000 for Alana Hefner. (0.35 seconds)

Alana Hefner - LinkedIn
View Alana Hefner's professional profile on LinkedIn. LinkedIn is the world's largest business network, helping professionals like Alana Hefner discover ...
www.linkedin.com/pub/alana-hefner/14/558/93b - Cached

Alana Hefner | Facebook
Alana Hefner is on Facebook. Join Facebook to connect with Alana Hefner and others you may know. Facebook gives people the power to share and makes the ...
www.facebook.com/people/Alana-Hefner/650896736 - Cached

Career Services - Texan Shadow Overview - Tarleton State University
You will receive an email from Alana Hefner indicating receipt of your application. If you do not receive notification, then your application was not ...
www.tarleton.edu/careerservices/Students/texanshadowinfo.html - Cached

Career Services - Texan Shadow Overview - Tarleton State University
Download the instructions or call us at 254-968-9078 or email hefner@tarleton.edu ... please email Alana Hefner at hefner@tarleton.edu ...
www.tarleton.edu/STULIFE/careerservices/.../texanshadowinfo.html - Cached

Show more results from www.tarleton.edu

Alana Hefner (alanahefner) on Twitter
%(user) blocked and reported for spam — Undo, Padlock_large. This person has protected their tweets. Name Alana Hefner. 2 Following · 1 Followers · 0 Listed ...
twitter.com/alanahefner - Cached

Our Members - Metroplex Area Consortium of Career Centers
Alana Hefner, Assistant Director PH: 254-968-9651 FX: 254-968-9661. E-mail: hefner@tarleton.edu - TARRANT COUNTY COLLEGE (Northeast Campus) ...
www.macc.org/ourmembers.html - Cached

Tarleton State Athletics - 2009-10 Texan Club Individual Members
Aug 28, 2009 ... Milam & Alana Hefner Robbie & Cindy Hess Russ & Debby Higham Jeff & Kristi Hopf Gary & Shannon Hughes Dan & Nancy Hunter ...
www.tarletonsports.com/sports/2009/8/.../GEN_0828093844.aspx?id... - Cached

CASA DFW - Be the difference. Volunteer
214-827-8961 bwillkins@dallascasa.org www.dallascasa.org CASA for the Cross Timbers Area
Alana Hefner 254-965-6610 221 E. McNeil, Stephenville, TX 76401 ...
casadfw.org/ - Cached

Sponsored Links

We Found Alana Hefner
Current Phone, Address, Age & More.
Instant & Accurate Alana Hefner
www.Intelius.com

Alana Hefner Online
Database of all Hefners in the Country. Search Now.
PublicRecords.com

See your ad here >

http://www.google.com/webhp?hl=en

Internet 100%





“But I don’t know anyone!”

Encourage students to connect to:

- Alumni
- Career center staff
- Parents and other relatives
- Friends – peers and a few years older
- Internship managers and colleagues
- Former bosses
- Connections from volunteering
- Professional association members



Get Connected

- **Groups**

- [Tarleton Career Services Group](#) (includes employers and students)
- [Tarleton Alumni Group](#)
- [Associations within your field](#)

- **Personal Connections**

- Supervisors, coworkers, friends, family friends, instructors, student organizations/chapters

Get recommendations




Search Employers

McLane Advanced Technologies: Overview | LinkedIn

LinkedIn Account type: Basic Alana Hefner Add Connections

Home Profile Contacts Groups Jobs Inbox 1 Companies More Companies

Companies *beta* > McLane Advanced Technologies




McLane Advanced Technologies, LLC (MAT) is located in Temple, Texas between Austin and Dallas. In April of 2004, MAT was awarded a multi-million dollar contract to modernize three of the Army's logistics systems.

These modern enhancements will move military personnel into the 21st century, ... more


McLane Advanced Technologies has **182** followers

☆ Follow McLane Advanced Technologies

Your Network (44) Employees (192)




Recruiter
Claudia Phelps, Killeen/Temple, Texas Area




Marketing Specialist - Government
Maegan Tavera, Killeen/Temple, Texas Area

How are you connected? (1 shared connection)



Technical Writer/Software Development
latif khamliyy, Killeen/Temple, Texas Area




Marketing Specialist
Josh Volney, Killeen/Temple, Texas Area

How are you connected? (1 shared connection)

How you're connected to **McLane Advanced Technologies**

- 1 ^{1st} Connection
- 43 ^{2nd} Employees in your network
- 192 Employees on LinkedIn

Check out insightful statistics about McLane Advanced Technologies employees »



Ducati is ready for real business. Are you? get ready

Ready For Real Business xerox

Type
Privately Held

Company Size


How am I connected?

Maegan Tavera ^{2nd}

Marketing Specialist at McLane Advanced Technologies
Killeen/Temple, Texas Area | Computer Software

Current	<ul style="list-style-type: none">Marketing Specialist - Government at McLane Advanced Technologies
Past	<ul style="list-style-type: none">Commercial Leasing Manager at The Charter Group
Education	<ul style="list-style-type: none">University of Mary Hardin-BaylorUniversity of Mary Hardin-Baylor
Connections	67 connections
Websites	<ul style="list-style-type: none">Company Website
Public Profile	http://www.linkedin.com/pub/maegan-tavera/19/79b/3b

Experience

Marketing Specialist - Government
McLane Advanced Technologies 
Privately Held; Computer Software industry
2010 – Present (less than a year)

Commercial Leasing Manager
The Charter Group
Real Estate industry
July 2006 – January 2010 (3 years 7 months)

Education

University of Mary Hardin-Baylor
MBA, Management
2006 – 2008

University of Mary Hardin-Baylor
BBA, Marketing
2002 – 2006

Additional Information

Websites:

- Company Website

- Send InMail
- Get introduced through a connection
- Add Maegan to your network
- Forward this profile to a connection
- Find references
- Save Maegan's Profile



Ducati is ready for real business.
Are you?

get ready

Ready For Real Business XEROX 

How you're connected to Maegan

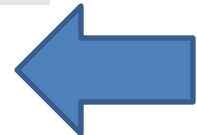


Viewers of this profile also viewed...

Fred DiSalvo
Sector Director Talent Acquisition at...

Carla Bezold
AmeriCorps VISTA Development...

Ronnie Lindsey
Medical Support Assistant, GS-0679-04 at...



Find a Job

Job Search Results | LinkedIn - Windows Internet Explorer

http://www.linkedin.com/jsearch?keywords=McLane+Advanced+Technologies&searchLocationType=I&countryCode=us&page_num=1&ppSearchOrigin=GLHD&sortCriteria=

File Edit View Favorites Tools Help

Convert Select

Job Search Results | LinkedIn

LinkedIn Account type: Basic

Home Profile Contacts Groups Jobs Inbox 1 Companies More Jobs McLane Advanced Techn

Jobs Home My Jobs Saved Searches Advanced Search

Job Search

Keywords: McLane Advanced Technolo

Job Title:

Company:

Location: Located in or near:

Country: United States

Postal Code: Lookup

Within: 10 mi (15km)

Keep refine selections

Search Show less...

Sort by: Relevance 2 results Save

Technical Test Engineer - E100410
McLane Advanced Technologies - Killeen/Temple, Texas
Area - Oct 20, 2010
Claudia Phelps posted this job.

Software Engineers (II, III, V)
McLane Advanced Technologies - Killeen/Temple, Texas
Area - Oct 20, 2010
Claudia Phelps posted this job.

Page: 1

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Company

All Companies

Enter company name

When Posted

Any Time

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8-14 days ago (0)

15-30 days ago (2)



Employer testimonial

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Account Manager - Solution Sales at IFS

Location: Dallas, Texas (Dallas/Fort Worth Area)

URL: <http://www.ifsworld.com/default.asp>


Type: Full-time

Experience: Mid-Senior level

Functions: Supply Chain, Sales, Manufacturing

Industries: Computer Software

Posted: January 29, 2010 by Erica Krzyszkowski

 **LinkedIn Exclusive** — this job is available only on LinkedIn

Job Description

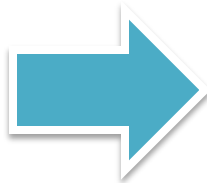
Regional Account Manager - Software Sales
Chicago Area; Toronto/Ottawa, Canada; Dallas/Houston

IFS, the global enterprise applications company, is one of the world's leading suppliers of component-based software applications developed using open standards. IFS delivers its powerful, agile software suite, IFS Applications, to targeted industries; our industry focused solutions are optimized for ERP, EAM and MRO.

IFS North America seeks Regional Account Executives for the 3 Regions – Chicago, Illinois, Toronto/Ottawa, Canada and Dallas/Houston, Texas that is looking for the right opportunity to make a positive impact.

Skills

The Regional Account Manager is responsible for generating revenue from license sales, service sales, and maintenance services. The Regional Account Manager will work within their assigned territory and will be charged with leading the execution of the sales cycle. Requirements are at least 2-3 years of sales experience based on complex software sales: that is, license quota > 1.0 mm; average sale size approximately 200k in license; 6-9 month sales cycle, with multiple calls and events with the customer;



new business extensively, understands manufacturing, has worked a multi-state territory, and has used business partners to supplement offering or provide for implementation services. Travel for this position will be 40-60%. If you're passionate about what you do and are looking to make your mark, IFS North America wants to hear from you.

For more information, please contact
Erica Krzyszkowski, Human Resources, Recruitment
Erica.krzyszkowski@ifsworld.com; 262-378-0074

We are an Equal Opportunity Employer m/f/d/v
We are a Drug Free Workplace

Company Description

IFS is one of the world's leading providers of component-based business software developed using open standards. Since 1983, IFS has been a provider of business applications focused on meeting the needs of selected industries. Today, IFS operates in two areas: lifecycle management, where asset and product lifecycle management are critical issues, and midmarket ERP, which covers distribution and manufacturing in midsize companies.

IFS' flexible software, IFS Applications easily integrates with other business software, as well as to new technology. By using open standards – not proprietary solutions – IFS give companies the freedom to mix the leading technology from other first-class vendors to gain the most cost-effective solution.

Job ID: 846515

[Apply Now](#)

Similar Jobs

- [Jobs at IFS](#)
- [Supply Chain, Sales, Manufacturing Jobs in Dallas/Fort Worth Area](#)
- [Mid-Senior level - Supply Chain, Sales, Manufacturing Jobs](#)

People who viewed this job also viewed:

- [Regional Account Executive at AccuRev](#)
- [Sr. Sales Executive at PeopleAnswers](#)
- [Sales Executive at Sabine Pipe](#)
- [Territory Manager-Dallas at Palm](#)
- [Account Executive - South Central Geo Territory at Noetix Corporation](#)



Tips/Resources



- [New User Quick Guide](#) *(quick overview of LinkedIn and features)*
- [Explanation of LinkedIn sections](#) *(profile, education, experience, etc)*
- [Grad Guide for LinkedIn](#) *(packed with encouraging ideas for graduates)*



Conclusion

- Much of the information contained in this slide show was obtained through materials on the LinkedIn website and a slideshow/webinar for career services professionals.

Alana Hefner, MEd., LPC

Assistant Director of Career Services

Tarleton State University